

Morgan Lewis

guiding growth

emerging business and technology



Our Emerging Business and Technology Practice serves as an integral resource to emerging growth companies in the United States, Europe, and Asia.

At Morgan Lewis, we demonstrate knowledge with a difference. Employing partner-led teams conveniently located in major technology centers in combination with the diverse legal resources of an international law firm, we offer long-term commitment to emerging growth businesses from startup to maturity.

Our experience with all aspects of the emerging growth company life cycle – company formations, financings, partnering and collaborations, executive compensation, employment matters, intellectual property protection, public offerings, mergers and acquisitions, and international expansions – helps our clients avoid the inefficiency of “recreating the wheel.”

morgan lewis fast facts

More than 800 emerging business and technology clients firmwide

More than \$5 billion in venture financing transactions in the last five years

Ranked first based on the number of private equity or venture capital funds represented: *Dow Jones Private Equity Analyst* (2011)

Top 20 law firm ranked by number of venture capital transactions: *Dow Jones Private Equity Analyst* (2011)

Top 10 M&A transactions firm: *Thomson, Mergermarket, Bloomberg, and Buyouts* (2011)

More than 600 M&A transactions with a combined value of more than \$200 billion in the last five years

Top 15 firm for venture capital and emerging companies: *Legal 500* (2011)

Morgan Lewis

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representative industries

- biotechnology and medical devices
- clean technology and alternative energy
- digital media
- financial services
- information technology



areas of practice

- angel and venture capital financing
- employment and employee benefits
- energy regulation
- intellectual property protection and litigation
- international expansion: China, Europe, Japan
- life sciences regulation
- mergers and acquisitions
- outsourcing
- public offerings
- securities regulation
- technology transactions
- venture capital and private equity fund formation

Guiding deal flow

Emerging business and technology businesses that partner with us benefit from our guidance, value-added network, and access to sources of capital. We work closely with clients to position companies for investment, raise capital, negotiate strategic relationships, establish intellectual property protection practices, and create incentive compensation plans. Each of our clients works with a dedicated, partnered team familiar with its business objectives, industry dynamics, and market issues.

Morgan Lewis's reputation and relationships help entrepreneurs and investors make profitable decisions and connections. We keep clients close to the financing resources that fund today's growing companies through our established relationships with the venture capital and investment banking communities in the New York, Mid-Atlantic, Silicon Valley, and international markets. Our track record of success with investors and entrepreneurs has enabled us to open doors for clients.

Entrepreneur Resource Headquarters

As a value-added service, the firm has created the Entrepreneur Resource Headquarters (www.morganlewis.com/entrepreneurstart), designed to provide emerging business and technology clients with the tools to address the legal and business challenges confronting them. The site includes a library of articles and presentations written by Morgan Lewis attorneys covering topics such as negotiating a venture capital term sheet, protecting intellectual property, and preparing for a sale or IPO.

Connect at Morgan Lewis

In addition to guiding clients through complicated legal issues, we offer clients opportunities to refine their presentations and to make connections with investors and business partners. The Connect at Morgan Lewis program connects investors, entrepreneurs, and executives, and includes coaching from a seasoned communications specialist, circulation of select executive summaries to relevant potential investors from our network of hundreds of venture capital firms, and the firm's sponsorship of educational and networking events.

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