# **Before we begin...**

If you are experiencing technical difficulties, please contact WebEx Tech Support at +1.866.779.3239.

The audio will remain quiet until we begin at the top of the hour.

You will hear sound through your computer speakers/headphones automatically. Make sure your speakers are ON and UNMUTED.

If you would prefer to access the audio for today's presentation by telephone, please click the "phone" icon below your name on the Participants Panel for teleconference information.

Questions will be taken at the conclusion of the webinar. The Q&A tab is located near the bottom right hand side of your screen; to submit a questions, choose "All Panelists" before clicking "Send."

# **Before we begin: Morgan Lewis and Global Technology**

Be sure to follow us at our website and on social media:		
Web:	www.morganlewis.com/sectors/technology	
Twitter:	@MLGlobalTech	
LinkedIn Group:	ML Global Tech	

Check back to our Technology May-rathon page frequently for updates and events covering the following timely topics:

	21st Century Workplace	Cybersecurity, Privacy and Big Data	Medtech, Digital Health and Science	
	Artificial Intelligence and Automation	Fintech	Mobile Tech	
	COVID-19	Global Commerce	Regulating Tech	
Morgan Lewis				

### NOW. NORMAL. NEXT.

### Morgan Lewis Coronavirus/COVID-19 Resources

### HOW TO REOPEN, REBUILD, RESTRUCTURE, RECOVER

Morgan Lewis has the resources to help navigate important legal considerations in the wake of the coronavirus pandemic.

Visit us at: www.morganlewis.com/topics/coronavirus-covid-19-now-normal-next

### ADDRESSING TODAY'S CRISIS, TOMORROW'S LEGAL CHALLENGES

To help keep you on top of COVID-19 developments as they unfold, we also have launched a resource page.

Visit us at: www.morganlewis.com/topics/coronavirus-covid-19

If you would like to receive a daily digest of all new updates to the page, subscribe using the purple "Stay Up to Date" button.

Morgan Lewis

# EFFECTOF COVID-19 ON THE ENTERISECTOR

Sheryl Orr, Andrew Ray, and Mark Stein May 28, 2020

© 2020 Morgan, Lewis & Bockius LLP

# **Effect of COVID-19 on the Fintech Sector** Today's Panelists



**Sheryl Orr** Fintech Initiative Co-leader



sherylorr

Morgan Lewis



**Andrew Ray** Fintech Initiative Co-leader



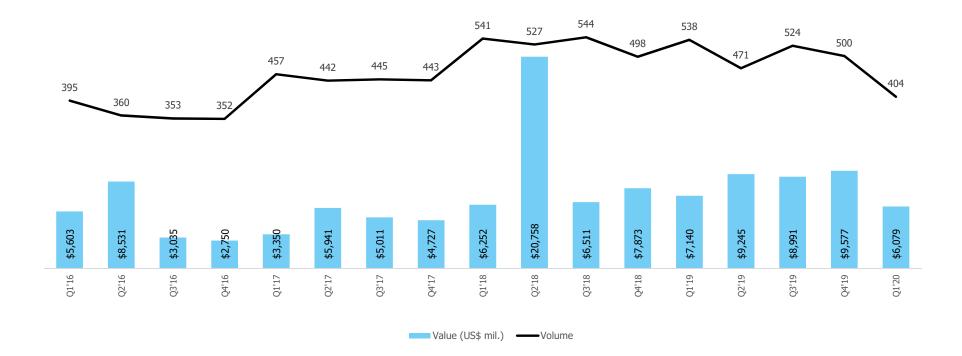


Mark Stein Fintech Initiative Co-leader



markstein

# **Global Fintech Funding** 2016 – Q1 2020



Morgan Lewis

Sources: CB Insights State of Fintech Q1'20 Report: Investment & Sector Trends to Watch

# **Fintech Landscape** Verticals

#### Securities / Investment Management

- Asset Management Technology
- Back-Middle Office Technology
- Data / Analytics / Research
- Infrastructure & Trading Technology
- Liquidity Pools
- Online Brokers / Trading / Custodians
- Robo Advisors / Digital Advice
- Wealth Management

### **Digital Lending / Banking**

- Alternative Lending Consumer, SME, Real Estate
- Bank Payment Solutions
- Consumer-Oriented Financial Services
- Enterprise Banking Tech
- Peer-to-Peer Lending
- Real Estate Tech / PropTech

#### **Blockchain / Virtual Currency**

- ETFs
- Miners
- Exchanges
- Securities Ledgers
- Sidechains
- Security Token Offerings
- Stablecoins
- Virtual Currency Wallets

## Morgan Lewis



#### Payments

- Card-Based Payment Products
- Carrier Billing and NFC Infrastructure (Telecom)
- E-Rewards / Loyalty
- Financial Institutions
- International Money Transfer
- Online / Mobile Payments
- Merchant Services
- Networks / Associations
- Transactions Security
- Wallets

#### Insurtech

- Core Software (e.g. Claims Management)
- Data and Analytics
- Sales and Distribution

#### **Financial Management Solutions**

- Accounting Support
- Enterprise Resource Planning
- Financial Planning

#### **Healthcare Fintech**

- Benefits Procurement and Management
- Health Insurance Sales & Distribution
- Patient Care Administration (e.g. RCM)

Sources: Financial Technology Partners; CB Insights; Morgan Lewis

# **Blockchain and Virtual Currency Overview**

### **BLOCKCHAIN / VIRTUAL CURRENCY**

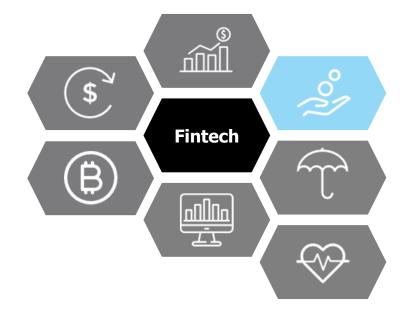
- ETFs
- Miners
- Exchanges
- Securities Ledgers
- Sidechains
- Security Token Offerings
- Stablecoins
- Virtual Currency Wallets



# **Payments Overview**

### PAYMENTS

- Card-Based Payment Products
- Carrier Billing and NFC Infrastructure (Telecom)
- E-Rewards / Loyalty
- Financial Institutions
- International Money Transfer
- Online / Mobile Payments
- Merchant Services
- Networks / Associations
- Transactions Security
- Wallets



# **Financial Management, Insurtech and Healthcare Fintech Overview**

### FINANCIAL MANAGEMENT SOLUTIONS

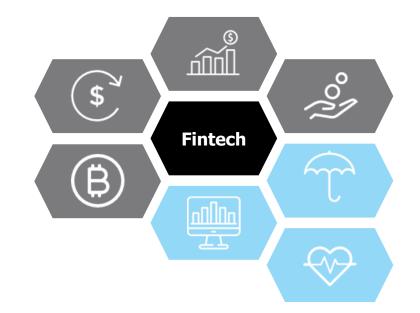
- Accounting Support
- Enterprise Resource Planning
- Financial Planning

### **INSURTECH**

- Core Software (e.g. Claims Management)
- Data and Analytics
- Sales and Distribution

### **HEALTHCARE FINTECH**

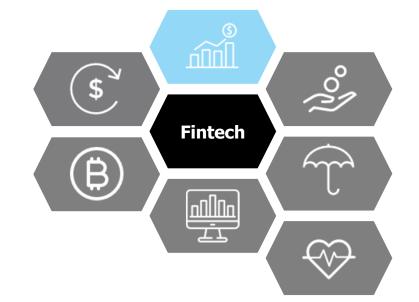
- Benefits Procurement and Management
- Health Insurance Sales & Distribution
- Patient Care Administration (e.g. RCM)



# **Securities and Investment Management Overview**

### **SECURITIES / INVESTMENT MANAGEMENT (IM)**

- Asset Management Technology
- Back-Middle Office Technology
- Data / Analytics / Research
- Infrastructure & Trading Technology
- Liquidity Pools
- Online Brokers / Trading / Custodians
- Robo Advisors / Digital Advice
- Wealth Management



# **Banking Overview**

### **DIGITAL BANKING & LENDING**

- Alternative Lending Consumer, SME, Real Estate
- Bank Payment Solutions
- Consumer-Oriented Financial Services
- Enterprise Banking Tech
- Peer-to-Peer Lending
- Real Estate Tech / PropTech



#### Morgan Lewis

# Now. Normal. Next.

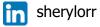


# **Any Questions?**

Please submit your questions to Sheryl, Mark and Andy using the Q&A tool found on the right side of your screen, or reach out to them through social media or email.



**Sheryl Orr** Fintech Initiative Co-leader sheryl.orr@morganlewis.com



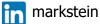


Andrew Ray Fintech Initiative Co-leader andrew.ray@morganlewis.com





Mark Stein Fintech Initiative Co-leader Mark.stein@morganlewis.com



#### **Our Global Reach**

Africa Asia Pacific Europe Latin America **Our Locations** 

North America Philadelphia Pittsburgh Princeton San Francisco

Middle East

Abu Dhabi Almaty Beijing\* Boston Brussels **Century City** Chicago Dallas Dubai Frankfurt Hartford Hong Kong\* Houston London Los Angeles Miami Moscow New York Moligan Lewis Paris

Philadelphia Pittsburgh Princeton San Francisco Shanghai\* Silicon Valley Singapore\* Tokyo Washington, DC Wilmington



\*Our Beijing and Shanghai offices operate as representative offices of Morgan, Lewis & Bockius LLP. In Hong Kong, Morgan Lewis operates through Morgan, Lewis & Bockius, which is a separate Hong Kong general partnership registered with The Law Society of Hong Kong as a registered foreign law firm operating in Association with Luk & Partners. Morgan Lewis Stamford LLC is a Singapore law corporation affiliated with Morgan, Lewis & Bockius LLP.



© 2020 Morgan, Lewis & Bockius LLP © 2020 Morgan Lewis Stamford LLC © 2020 Morgan, Lewis & Bockius UK LLP

Morgan, Lewis & Bockius UK LLP is a limited liability partnership registered in England and Wales under number OC378797 and is a law firm authorised and regulated by the Solicitors Regulation Authority. The SRA authorisation number is 615176.

Our Beijing and Shanghai offices operate as representative offices of Morgan, Lewis & Bockius LLP. In Hong Kong, Morgan Lewis operates through Morgan, Lewis & Bockius, which is a separate Hong Kong general partnership registered with The Law Society of Hong Kong as a registered foreign law firm operating in Association with Luk & Partners. Morgan Lewis Stamford LLC is a Singapore law corporation affiliated with Morgan, Lewis & Bockius LLP.

This material is provided for your convenience and does not constitute legal advice or create an attorney-client relationship. Prior results do not guarantee similar outcomes. Attorney Advertising.

#### **Morgan Lewis**