

Morgan Lewis

NAVIGATING THE NEXT.

Capital Raising in Asia 2021

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Presenters



Christopher P. Wells
Tokyo



Alice Huang
Hong Kong



Alex Wang
Shanghai



Ethan W. Johnson
Miami



Joel Seow
Singapore



Ian Kwong
Hong Kong



Joy Liu
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Joy Crutcher Harrison
Miami

Morgan Lewis

Presenters



Frank Packard
President, TAP
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Mark Voumard
Founder, Gordian



Liyen Chow
Head of Capital
Introduction Asia,
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Debbie Liao
TransPacific Group
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Jay Eum
GFT Ventures

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Speaker Bios

The image is a composite graphic. The background is a dark, starry night sky with a bright, glowing light source on the horizon, creating a lens flare effect. Below the horizon, a cityscape is visible at night, with lights from buildings and streets. Overlaid on the city and sky is a network of glowing lines and nodes, resembling a global communication or data network. The nodes are small, glowing spheres in various colors (blue, orange, pink), and the lines are thin, glowing lines connecting them. The overall aesthetic is futuristic and technological.

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Biography



Joel Seow

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Joel is a partner at Morgan, Lewis & Bockius LLP and also a director at Morgan Lewis Stamford LLC, a Singapore law corporation affiliated with Morgan, Lewis & Bockius.

Joel Seow advises sponsors throughout Asia on the establishment of private investment funds across various asset classes and jurisdictions, with a focus on private equity, venture capital, real estate, infrastructure, and hedge funds. He also counsels on myriad nontraditional private investment fund setups, including fund platform structures, hybrid funds, club deals, and open-ended illiquid funds, among others. Joel is keenly aware of Singapore's regulatory requirements for fund management and the offer of fund interests, and regularly advises international and local fund managers on their licensing and regulatory obligations, as well as assisting with the submission of fund management license applications to the Monetary Authority of Singapore.

Joel also works with both institutional and non-institutional limited partners (LPs) from Asia, Europe, and the United States, including financial institutions, pension funds, corporations, family offices, and fund of funds, advising on their investments into private funds. In these matters, he has served as LP counsel and across the table as general partner (GP) counsel.

Joel has been recognized in the Investment Funds (Singapore) category in Chambers Asia-Pacific since 2017, and was also recognized by The Legal 500 Asia Pacific 2020 as a next generation lawyer. Who's Who Legal also recognizes Joel as a leading lawyer in Private Funds (Formation) from 2017 to 2020. He was quoted by clients in the publication as a lawyer who is "brilliant in the hedge funds space". In 2017, Joel was also named by Private Funds Management to its "30 under 40" global list of top private fund lawyers under age 40.

Before joining Morgan Lewis, Joel was a legal consultant for several Singapore private fund managers and served as counsel in the investment funds practice of another global law firm, resident in Singapore.

Biography



Mark Voumard

Founder & CEO

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Registered with MAS, SEC and ASIC, member of AICD, IBA, AIMA, SVCA, and AVPN with almost four decades of financial industry experience in Asia. At Gordian Capital (AUM US\$5.2bn) he has structured and launched over 100 funds (hedge, absolute return, private equity, venture capital, real estate, and private credit) across multiple jurisdictions and structures.

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Biography



Alice Huang

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Alice Huang concentrates her practice on private investment funds, advising registered and unregistered investment advisers based in the United States and in the Asia Pacific region on the formation, structure, and ongoing management of investments in global markets. Alice also represents institutional investors in negotiating operating and side letter agreements for investments in global private funds.

Prior to joining Morgan Lewis, Alice practiced at a top regional law firm, resident in Hong Kong, and before that she worked at other top US law firms focusing on private investment funds and cross-border transactions. From 2012–2014, she served as general counsel for an Asia Pacific private equity fund based in Hong Kong, where she managed the companywide legal, compliance, and tax functions with respect to the company's operations and investments in China, Hong Kong, South Korea, Taiwan, Tokyo, and the United States.

Prior to practicing law, Alice was a senior tax manager with Deloitte Touche Tohmatsu in Los Angeles, where she advised clients on inbound and outbound tax transactions. She also spent a year in Shanghai assisting multinational clients in China with cross-border and China tax and regulatory issues, including mergers and acquisitions, structuring, feasibility studies, transfer pricing and foreign exchange.

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Biography



Ian Kwong

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Ian Kwong focuses his practice on private investment funds, advising registered and unregistered investment advisors based in the United States and in the Asia Pacific region on the formation, structure, and ongoing management of investments in global markets. Prior to joining Morgan Lewis, Ian was an in-house counsel of a family office and worked as a banking and finance associate in an international law firm. He speaks English, Cantonese, and Mandarin.

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Biography



Liyen Chow

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Liyen Chow is the Head of Capital Introductions for Goldman Sachs Prime Services Asia Pacific. For the first decade of her career in finance, she was in debt capital markets where she raised financing for businesses via debt syndications, bonds, securitizations and various other structured finance instruments. She has been with Goldman Sachs for over 13 years, starting initially in Investment Banking, and moving to Prime Services 12 years ago. She has a Bachelor of Laws and Commerce from the University of Western Australia, and a Graduate Diploma of Applied Finance from the Securities Institute of Australia.

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Biography



Alex Wang

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Alex Wang counsels clients on a broad range of corporate transactions, with a focus on private equity, mergers and acquisitions, real estate, and telecommunications, media & technology. Over 15 years of practicing in greater China, Alex has represented multinational corporations, investment banks, financial institutions, and private equity and hedge funds in a variety of complex and often innovative cross-border and offshore transactions within China.

In addition, Alex has experience in advising Chinese investors, including sovereign wealth funds, state-owned enterprises, and public companies on outbound transactions, including joint ventures, mergers and acquisitions, real estate development, and financing. Alex is admitted to practice in New York.

Biography



Joy Liu

China Advisor, Shanghai

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Joy Liu advises clients on private fund, real estate, corporate transactions. She has worked with multinational clients on various aspects of mergers and acquisitions, foreign direct investment, private fund and company operations in China.

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Biography



Debbie Liao

Director

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Debbie Liao is a Director at Transpacific Group Asia, which is one of the premier placement agencies specializing in Asian institutional LPs and working with US and European GPs across private equity, credit, infrastructure and growth capital strategies. Ms. Liao's prior experience includes real estate development and investing, and portfolio management for LPs. She graduated with an MBA from Harvard Business School.

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Biography



Ethan W. Johnson

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Ethan W. Johnson counsels clients on a variety of regulatory and transactional matters, with a focus on hedge fund and private equity fund formation, and guides investment managers through the legal intricacies of international operations. He also advises clients on establishing offices and operations outside the United States, developing and offering financial products and services sold on a global basis, and building global compliance programs.

Ethan's regulatory and transaction practice includes counseling clients on the creation of hedge funds, private equity funds, venture capital funds, real estate funds, Undertakings for Collective Investment in Transferable Securities (UCITS), and US Securities and Exchange Commission (SEC) registered funds. He also advises on the organization and operation of broker-dealers and investment advisers, and on corporate finance projects including public and private offerings of debt and equity securities.

Through Morgan Lewis's US, European, and Asian offices, he advises on the laws of more than 100 non-US jurisdictions, including all major financial centers, most emerging markets, and less-developed nations. He has experience counseling many US-based firms on US and non-US securities and regulatory matters—including joint ventures and investment projects—in Latin America, Europe, and Asia. In cross-border business matters, he helps clients comply with local marketing restrictions, and advises them on local authorizations and exemptive relief. He also works to ensure concurrent compliance with US and local laws.

A frequent author and lecturer, Ethan addresses topics including the regulation of broker-dealers and investment advisers; global distribution of investment funds; private equity real estate funds; investment in emerging markets; and corporate governance. He is an editor of the Morgan Lewis Hedge Fund Deskbook, published by Thomson Reuters/West.

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Joy Crutcher Harrison

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Joy Crutcher Harrison counsels investment advisers and private fund managers on regulatory matters. Her undergraduate degree in international relations and Spanish is helpful as she advises US and foreign clients developing international and cross-border products and services on global financial compliance. Prior to joining Morgan Lewis, Joy was a litigation associate at a large Miami law firm.

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Biography



Jay Eum

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Jay Eum is a VC with 20 years of investment experience. Jay co-founded TransLink Capital, an early stage VC firm supporting partnerships in Asia. Prior to TransLink, Jay was head of Samsung Ventures. Jay started his VC career at Vertex Management. Jay received an MBA from Stanford University and M.S/B.S. in Chemistry from Seoul National University.

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Biography



Christopher P. Wells

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Named one of the most influential people in Asian hedge funds by AsianInvestor magazine, Chris Wells has one of the leading international investment funds and financial regulatory practices in Japan. He focuses on establishing, operating, registering, and licensing investment funds and fund-related investment intermediaries in Japan, including banks, securities companies, asset managers, investment trust management companies, and moneylenders.

Additionally, Chris advises multinational financial groups on issues related to regulatory compliance and license qualification matters in Japan. He also represents companies in connection with forming and operating numerous multijurisdictional joint ventures and other investments in Japan.

Chris is ranked as a Band 1 leading individual for foreign investment funds and banking and finance regulatory work by Chambers Asia. He is currently a vice chair of the Alternative Investments Committee of the American Chambers of Commerce in Japan and a co-vice chair of the Executive Committee of the Japan Chapter of the Alternative Investment Management Association (AIMA-Japan). He served as the AIMA-Japan Chair from 2010 to 2013. Chris also led the Financial Services Committee of the American Chamber of Commerce in Japan from 1998 to 2007, where he coordinated various subcommittees covering the securities, banking and finance, investment management, insurance, private equity, real estate finance, pension and securitization, and ratings industries in Japan. Additionally, Chris was supervising editor of Japan Financial Translations, Inc., and he frequently speaks on investment topics in Japan.

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Biography



Frank Packard
President, TAP Japan
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Frank has over 33 years' experience in the financial markets, 30 of which have been in Asia. Based either in Tokyo or in Hong Kong, he has worked in investment banking and fund raising. During the last 12 years in Japan he has been marketing hedge funds and private equity funds and structuring direct investments into private companies and real estate.

Prior to setting up this firm Frank was Head of Alternative Investments for North Asia at HSBC responsible for fund marketing in Japan and Korea. During the 1990s, he led award winning investment banking teams in Japan and Hong Kong for Bankers Trust and Bank of America that handled financings across the Asia-Pacific region. In the 1980s Frank worked for Drexel Burnham Lambert in Tokyo.

Frank is an American citizen, born and raised in Tokyo, and a permanent resident of Japan. He was educated primarily in the USA, is a Chartered Alternative Investment Analyst and holds a BA from Princeton University.

Coronavirus COVID-19 Resources

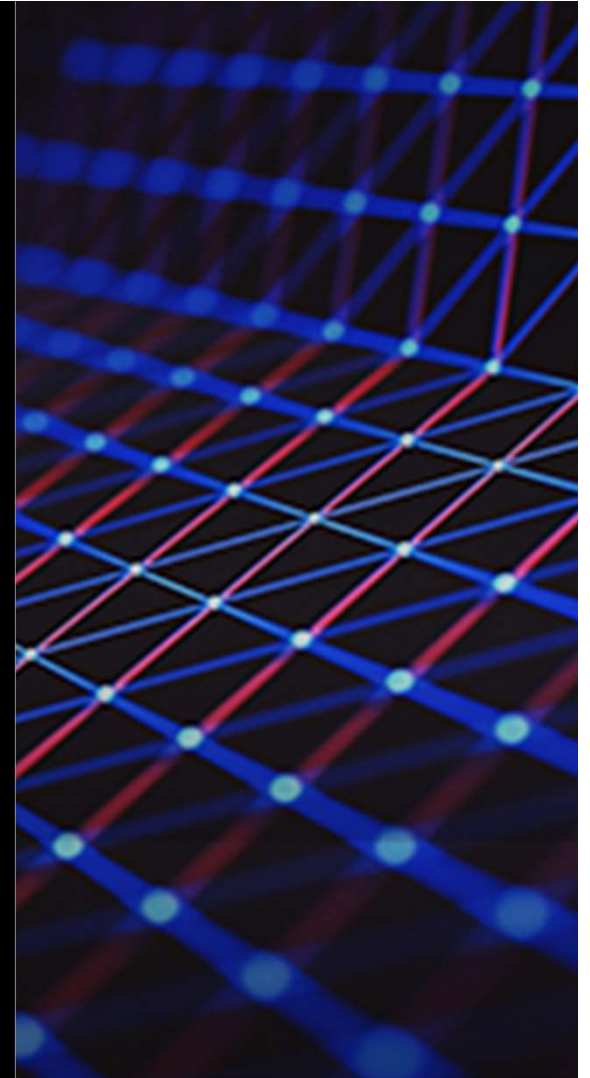
We have formed a multidisciplinary **Coronavirus/COVID-19 Task Force** to help guide clients through the broad scope of legal issues brought on by this public health challenge.

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To help keep you on top of developments as they unfold, we also have launched a resource page on our website at

[www.morganlewis.com/
topics/coronavirus-
covid-19](http://www.morganlewis.com/topics/coronavirus-covid-19)

If you would like to receive a daily digest of all new updates to the page, please visit the resource page to [subscribe](#) using the purple "Stay Up to Date" button.



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North America

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Houston

London

Los Angeles

Miami

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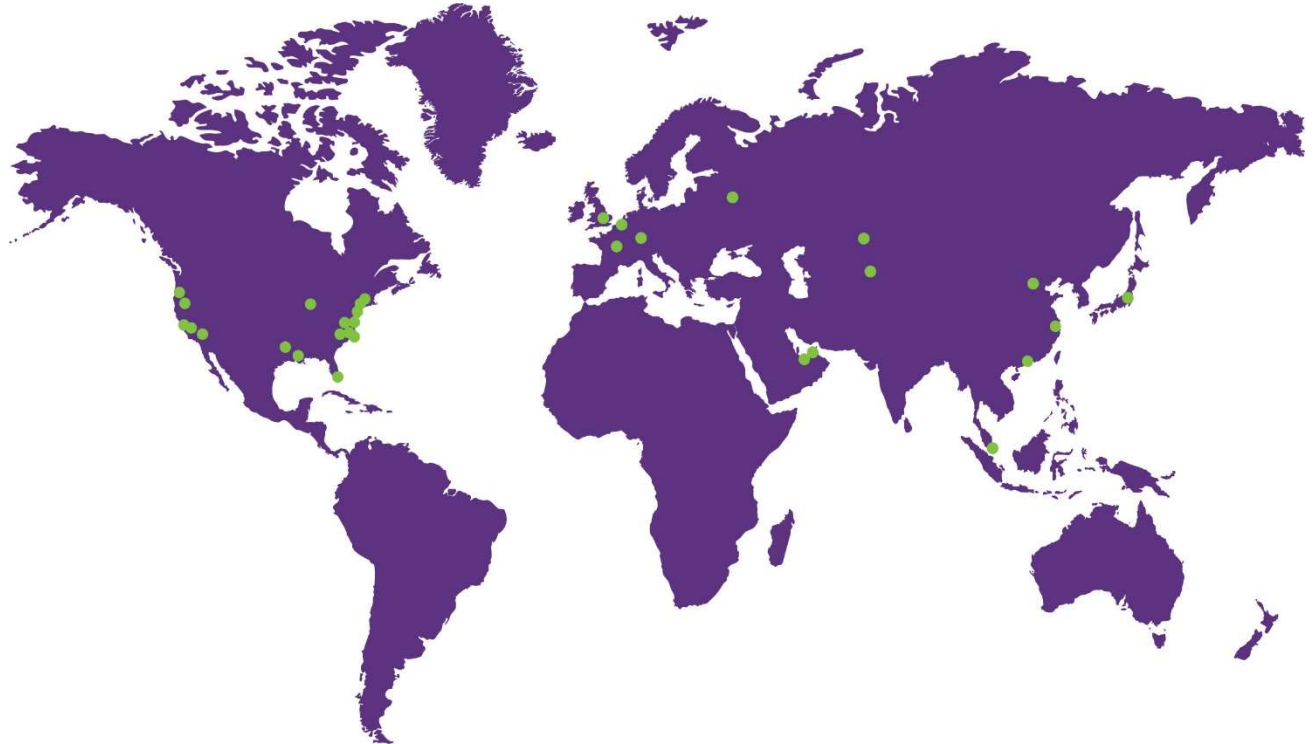
Silicon Valley

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Tokyo

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