

Morgan Lewis Adds Gibson Dunn Tech Transactions Ace In LA

By James Mills

Law360 (November 12, 2025, 4:24 PM EST) -- Morgan Lewis & Bockius LLP is expanding its corporate team, announcing Wednesday it is bringing in a Gibson Dunn & Crutcher LLP technology transactions expert as a partner in its Los Angeles office.

Kari Krusmark has joined Morgan Lewis' global technology transactions, outsourcing, and commercial contracts team after spending the last 18 years at Gibson Dunn. She guides clients through the structuring and negotiation of cutting-edge transactions, including digital transformation, outsourcing, cloud services, robotic automation, artificial intelligence solutions, platform modernization and other technology-related matters.



Kari Krusmark

Krusmark's clients are in apparel, automotive, consumer products, energy, engineering and construction, entertainment, financial services, food service, healthcare, insurance, hospitality, technology and more.

In an email, Krusmark told Law360 she has long admired Morgan Lewis and its attorneys.

"I have known the firm for years by way of reputation for excellence in their work and client service," Krusmark said. "This is especially true for the Technology Transactions, Outsourcing & Commercial Contracts group in particular. My new colleagues in that area have a truly stellar reputation in that field and I have always been impressed by the depth and breadth of the practice."

She said she thinks the technology transactions, outsourcing and commercial contracts team is outstanding.

"The team's ability to understand clients' businesses and deliver sophisticated advice on increasingly complex transactions was a key factor in my decision to join the firm," Krusmark said.

She also likes the fact Morgan Lewis has such a wide reach, saying, "The firm's global platform and ability to provide strategic counsel across industries is a true differentiator."

Morgan Lewis Chair Jami McKeon is enthusiastic about Krusmark joining the team.

"Global businesses are navigating an era of rapid digital transformation, where outsourcing, automation, and technology-driven solutions are reshaping industries and creating increasingly complex legal challenges," McKeon said in a statement. "With strong growth projected in the digital and outsourcing

markets through 2026, Kari's arrival reflects our commitment to enhancing a market-leading practice that helps clients anticipate and address these shifts with agility and strategic foresight."

Christina Melendi, leader of Morgan Lewis' corporate and business transactions practice, believes Krusmark will augment the firm's transactions team worldwide, saying in a statement, "Her proven track record advising on high-value outsourcing and technology transactions will create new opportunities for our private equity, corporate, and technology clients and add immediate value to our practice."

Krusmark earned her law degree in 2007 from New York University School of Law after earning her bachelor's degree in marketing from the University of Illinois Urbana-Champaign.

She joined Gibson Dunn shortly after law school graduation, according to her LinkedIn profile. She became a partner in 2021.

When Gibson Dunn announced its new aerospace and defense group in July 2025, Krusmark was one of the attorneys included in the group.

Krusmark was on the team advising private equity firm Veritas Capital on a deal to purchase the cloud-based digital banking business of NCR Voyix Corp. for \$2.45 billion in August 2024.

She was also on the team advising TreeHouse Foods Inc. on its \$205 million purchase of Harris Tea in December 2024.

Krusmark enjoys the ever-changing nature of the technology field and how those changes affect transactions.

"Over the years, I have experienced firsthand the evolution of technology and the impact of those changes on deals, service provider solutions, and my clients' business operations," Krusmark said. "While the changes bring opportunities and efficiencies for clients and their business operations, they bring increased complexity for the contracts underpinning the relationships.

"It's rewarding to help to shape market practice in contracts involving new technologies while working side-by-side with clients on strategic transactions that will help them achieve their business objectives," she added. "The world of technology is not slowing down anytime soon so I'll get to keep on learning."

Morgan Lewis was founded in 1873 in Philadelphia and today has more than 2,200 attorneys across 33 offices worldwide, including 18 in the United States.

--Additional reporting by Al Barbarino, Jade Martinez-Pogue and Tom Lotshaw. Editing by Nick Petruncio.