The Islamic Finance renaissance

Tarek El-Assra and Shah M. Nizami talk about the effect of global economic downturn on Islamic Finance highlighting areas of resurgence and on how it is an alternative to conventional finance.

fter the great recession of 2007 and the inherent risks in the conventional finance model, the drive to find a more stable financing system led to more focus on the Islamic financing model in part due to it being based on ethical and social principles, and shared prosperity not present in the conventional finance model. In the past year, the global banking sector has experienced a slowdown, including Islamic finance. However, it seems that coming year may see some areas of resurgence in Islamic finance because of, among other things, a rise in oil prices and oil revenues, and growth in existing and new markets.

ISLAMIC FINANCE The effects of the United States economy, proposed Brexit by the United Kingdom, China's rebalancing effort, and a decline i oil prices all contributed to the slowdown

proposed Brexit by the United Kingdom, China's rebalancing effort, and a decline in oil prices all contributed to the slowdown of Islamic finance. The U.S. economy's growth slowed down over the last few quarters of 2016 because of "decline in capital spending in the energy sector, the impact of recent dollar strength on investment in export-oriented industries, and possibly also the financial market volatility and recession fears of late 2015 and early 2016." On June 23, 2016, the United Kingdom passed a referendum to exit the European Union ("Brexit Referendum"), and, as

EFFECT OF GLOBAL DOWNTURN ON

a consequence, the economy experienced weakness due to loss of confidence.² China initiated the rebalancing efforts a few years ago due to the amount of investment made by China in manufacturing industries³ outstripping demand (on a global basis) for goods made by such manufacturing industries. China's economy has experienced and will experience slow growth in the short term as such rebalancing lays the foundation for long term growth.⁴

Islamic finance also experienced a downturn in 2016 due to a slowdown of the economies of the Middle East as a result of steep decline in oil prices, and a lack of uniformity in Islamic finance regulation. Oil prices bottomed out in the mid-USD20s in early February 2016 due to oil supplies piling up in storage as a result of resilient shale production and rising output from OPEC.⁵ The fall of oil revenues caused the imposition of severe austerity measures and incurrence of high



debt by governments which "squeezed liquidity in domestic financial markets, shooting up interest rates and hurting non-hydrocarbon activities."

A continued issue in decelerating the growth of Islamic finance has been the lack of uniformity in regulations governing Islamic finance. Countries such as Saudi Arabia, Iran, United Arab Emirates, Bahrain, and Malaysia are at the forefront of growing Islamic finance, but the differences in approach to Islamic finance by these countries have led to the growth of Islamic finance being constrained. As the situation currently stands, structuring Islamic finance transactions can be complex, and the lack of uniformity in regulations makes Islamic finance transactions potentially cost-prohibitive to a broader set of investors.

RESURGENCE OF ISLAMIC FINANCE IN 2017

While Islamic finance experienced a contraction in 2016, it could experience a resurgence due to a number of factors, including easing of liquidity constraints due to increasing oil prices, new markets and investors, and a drive for conformity in regulations. Oil prices in 2016 bottomed out but started to rise because North American oil producers enacted a number of spending and production cuts, which allowed oil prices to hit USD50, but bounced between USD40 - USD50 the rest of year.8 In addition to the North American spending and production cuts, OPEC in November 2016 agreed to cut the output in the first half of 2017, which signaled a change in strategy by OPEC. The current increase in oil prices, albeit not at the USD120 level of a few years ago, should lead to an easing of the liquidity crunch. Such easing should increase funds available to be invested in Islamic finance products such as sukuk issuances (i.e., Islamic bonds).

Sukuk issuances could see an increase in issuances from "sovereigns, banks and corporates in the Gulf as regional financing needs increase amid lower prices." Saudi Aramco has announced its intention to launch a sukuk with four banks in its plan to raise as much as USD10 billion - USD15 billion in bonds in 2017 to finance its capital expenditures. The entry of Saudi Aramco into the sukuk market could be a "potential game-changer" given the size of the company and its proposed bond issuances. Economies in the Middle East have

generally been resilient "despite mounting political and economic headwinds in the region" and countries such as Saudi Arabia, United Arab Emirates, Bahrain, Malaysia, Qatar and Iran will continue to be strong proponents of Islamic finance and driving forces behind its growth.¹³

Additionally, Islamic finance is a budding industry in countries such as the United States, United Kingdom, and Russia. Due to the great recession, investors in the United States have started to look at Islamic finance due to its stability, and ethical and social principles. With Islamic finance's inherent aversion to risk and speculation, Islamic financial institutions (i.e., Islamic banks, community banks, and investment banks and brokerage firms) in the United States have started to grow along with the growth of the Muslim population in the country. 14

The United Kingdom has been at the forefront of Islamic finance with London acting as the go-to hub for Islamic finance products because of its proactive approach in incorporating Islamic finance in its regulatory framework. As a signal of its commitment to being at the forefront of Islamic finance, Britain issued a sovereign sukuk in the amount of £200 million on June 25, 2014 and a tenor of five years. 15 In connection with the issuance of such sukuk, the Chancellor of the Exchequer George Osborn said "Today's issuance of Britain's first sovereign Sukuk delivers on the government's commitment to become the western hub of Islamic finance and is part of our long term economic plan to make Britain the undisputed centre of the global financial system."16 Russia is a new market that could add to the growth of Islamic finance. Abubakar Arsamaskof, president of Moscow Industrial Bank, stated on his visit to the Islamic Development Bank in Jeddah that "Russia is hoping to implement finance systems in its banks."17

The Russian government and the Russian Central Bank have indicated their willingness to "provide a suitable environment for Islamic finance." In 2015, the HKSAR Government issued a sukuk in an amount of USD1 billion and a tenor of five years, and such sukuk attracted orders of USD2 billion which was twice the size of the issuance amount. Despite the fact that the last sukuk issuance by Hong Kong was in 2015, Hong Kong has expressed its interest in becoming a hub of Islamic finance as noted by the following

A continued issue in decelerating the growth of Islamic finance has been the lack of uniformity in regulations governing Islamic finance."

comments of Prof. K.C. Chan, Secretary for Financial Services and the Treasury, Hong Kong Special Administrative Region "It's not because Hong Kong has a good-sized Islamic population. The reason is that we believe that Islamic activity is a major part of the international financial world. Islamic finance assets are a good percentage of the international financial assets. In order for Hong Kong to be a comprehensive financial centre, Hong Kong would like to offer Islamic financial products. That is the reason that we are interested in it."²⁰

Finally, the growth of Islamic finance will be helped by a standardisation of the rules and regulations governing Islamic finance products. In an effort to drive standardisation, Bahrain-based Accounting and Auditing Organisation for Islamic Financial Institutions ("AAOIFI") has put forward a draft standard on centralised Shari'ah boards.21 The purpose of the draft standard by AAOIFI is to "improve corporate governance in the industry and increase the consumer appeal of Shari'ah -compliant financial products."22 Due to disparate approaches to Shari'ah boards and Islamic finance generally, adopting centralised Shari'ah boards and moving towards a uniform approach to Islamic finance will "increase the credibility of the Islamic finance industry and boost the confidence of its clients and investors in Islamic financial institutions and their offerings" and allow for it to continue to grow.23

ISLAMIC FINANCE VS. CONVENTIONAL FINANCING

The great recession of 2007 highlighted that the conventional finance model, while globally prevalent, is beset by weaknesses due to its exposure to, and ownership of, risky and speculative assets and financial products, together with the creed that maximum profit is the golden rule. Additionally, the conventional finance model aggregates wealth in the hands of a select few and allows for an unfair distribution of risk between the market participants. While the conventional finance model is used by an overwhelming majority of the world due its ease of access, standardised products, and similar and/or standardised regulations, the great recession of 2007 brought the global economy to the brink of a crash. Consequently, the global economy is in

need of a rebalancing and recalibration.

Given the downsides of the conventional finance model, Islamic finance could be the white knight the global economy needs in order to prevent future catastrophic economic downturns due to it being governed by ethical and social principles. Islamic finance could be the white knight because it is governed by the following principles: prohibition against riba (charging of interest and usury), prohibition against gharar (excessive uncertainty and risk), prohibition against maisir (gambling), and prohibition against haram (forbidden) goods and industries (i.e., alcohol, weapon manufacturers, gambling, etc.). The foregoing prohibitions allow for a financial system that "advocates for the just, fair, and equitable distribution of income and wealth during the production cycle and provides mechanisms for redistribution to address any imbalances that may occur."24 Islamic finance could provide a stable alternative to the conventional finance model but does have the following drawbacks: majority of Islamic finance products and institutions are limited to the Middle East, Malaysia and other South Asian countries, lack of uniformity in standards and regulations, potential prohibitive costs, lack of exposure to non-Muslim investors, and finding avenues to incorporate Islamic finance within existing regulatory frames in countries such as the United States, Russia and other countries. So Islamic finance could be a viable alternative to the conventional finance model if efforts to standardise products and regulations are successful, the global economy is better educated on the advantages of Islamic finance, and there is continued engagement in the international financial world to develop an Islamic finance industry.

References 1-24 are available on the online version of the article.





Text by:

- 1. TAREK EL-ASSRA, partner, Morgan Lewis
- **2. SHAH M. NIZAMI**, associate, Morgan Lewis