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# AN INTRODUCTION TO SHENZHEN: CHINA'S TECHNOLOGY MEGA-CITY

Eric Kraeutler Shaobin Zhu Yalei Sun May 18, 2020

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# SECTION O1 SHENZHEN: THE FIRST FOUR DECADES

#### **Shenzhen Then and Now**

#### Shenzhen 1979

#### Shenzhen 2020



https://www.chinadiscovery.com/shenzhen-tours/shenzhen-visa-on-arrival.html

# **Deng Xiaoping: The Grand Engineer of Reform**



"There was an old man/Who drew a circle/by the South China Sea."

- "The Story of Spring," Patriotic Chinese song

#### Where is Shenzhen?

- On the Southern tip of Central China
- In the south of Guangdong Province
- North of Hong Kong
- Along the East Bank of the Pearl River



### **Shenzhen: Growth and Development**

- **1979:** Shenzhen officially became a City; following the administrative boundaries of Bao'an County.
- **1980:** Shenzhen established as China's first Special Economic Zone (SEZ).
  - Separated into two territories, Shenzhen SEZ to the south, Shenzhen Bao-an County to the North.
  - Initially, SEZs were separated from China by secondary military patrolled borders.
- **2010:** Chinese State Council dissolved the "second line"; expanded Shenzhen SEZ to include all districts.
- **2010:** Shenzhen Stock Exchange founded.
- **2019:** The Central Government announced plans for additional reforms and an expanded SEZ.

### Shenzhen's Special Economic Zone (2010)

# **2010:** Shenzhen SEZ expanded to include all districts.



# **Regulations of the Special Economic Zone**

- Created an experimental ground for the practice of market capitalism within a community guided by the ideals of "socialism with Chinese characteristics."
- Preferential policies to attract foreign investment:
  - Business autonomy
  - Taxation
  - Land use
  - Foreign exchange management
  - Product sales
  - Entry and exit management



## **Defining Shenzhen**

- "China's Instant City"
- "The World's Factory"
- "China's Silicon Valley"
- "The Electronics Capital of the World"



# "The Instant City" - Cityscape

- "The world leader for completing new skyscrapers" (The Guardian)
- Ranked third in the number of buildings above 150 meters
  - Behind Hong Kong, New York City
  - 223 completed as of July 2019
- The Ping An Finance Centre
  - 599 meters, 115 floors

## "The Instant City" - Population

### • **12,905,000:** Registered population as of 2017

- With an area of 1,997.47 square kilometers, Shenzhen has a density of 7,317 people in every square kilometer
- 20 million: Includes short-term residents, unregistered migrants, part-time residents, commuters, visitors, temporary residents
- **108.5 million:** Pearl River Delta Metropolitan region

## Young City, Young People

# MEDIAN AGE: 28.65 COMPARED WITH:

- China: 38.4
- U.S.: 38.2



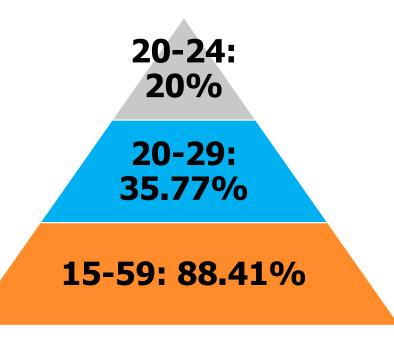
### **Shenzhen Age Distribution**

#### SHENZHEN PERCENTAGE BY AGE GROUP:

- 0-14: 8.5%
- 15-64:90.39%
- 65+: 1.11%

#### **COMPARED WITH CHINA GENERALLY:**

- 0-14: 38.4%
- 15-64:71.2%
- 65+: 11.9%



### "The Instant City" – Entrepreneurship

- **16.04%** of population reported nascent or new entrepreneurial activities
- 240 commercial entities and 150 enterprises per 1,000 people

Participating Economy⁵	Nascent Entrepreneurial Activity - %	New Entrepreneurial Activity - %	Total Early Stage Entrepreneurlal Activity - %	Established Business Owners - %	Overall Entrepreneurial Activity - %
	(1)	(2)	(3)	(4)	(5)
Hong Kong	4.99%	4.66%	9.44%	6.12%	15.30%
Shenzhen	6.26%	9.98%	16.04%	7.82%	23.38%
China	4.45%	6.09%	10.29%	7.49%	17.51%
Israel	7.04%	4.45%	11.31%	4.04%	15.04%
South Korea	3.70%	3.04%	6.69%	6.55%	13.04%
Chinese Taipei	3.64%	4.65%	8.24%	7.74%	15.59%
United Kingdom	5.16%	3.73%	8.80%	6.05%	14.57%
United States	8.88%	4.00%	12.63%	9.22%	20.99%
Efficiency-driven economies (mean)	7.95%	6.53%	14.16%	8.61%	22.25%
Innovation-driven economies (mean)	5.59%	3.68%	9.07%	6.68%	15.37%









Source: Global Entrepreneurship Monitor- Hong Kong and Shenzhen Report **Morgan Lewis** 

### "The Instant City" – Dramatic Growth

- Lonely Planet, "Top 10 cities to visit in 2019"
- Shenzhen Symphony Orchestra
- Shenzhen Cultural Center
- Shenzhen Convention and Exhibition Center
- Overseas Chinese Town cultural theme parks
- 630 libraries and bookstores

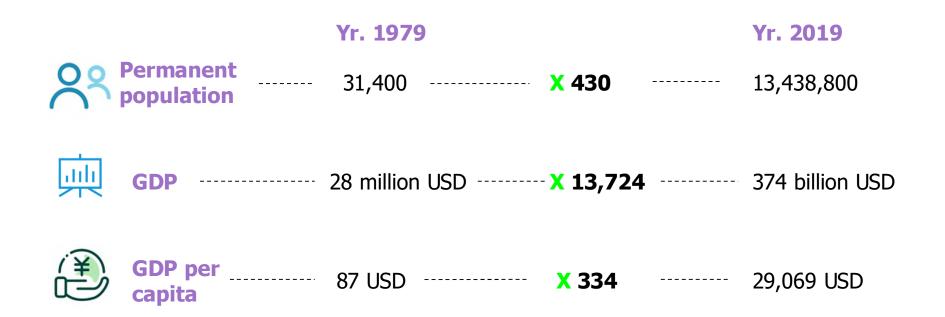


## "The Instant City" – Education



- Shenzhen University (1983)
- Shenzhen Virtual University Park (1999)
- Southern University of Science and Technology (2011)
- Shenzhen Institute of Technology (2018)

### "The Instant City" – Legal System



### **Shenzhen's Economic Miracle**

- China's richest city
- The third largest Chinese City, behind only Shanghai and Beijing
- Estimated GDP (2019) \$374 billion
  - Surpassed Hong Kong in 2018
  - GDP grew 7% in 2019
- By 2030, estimated to be the city making the 7<sup>th</sup> biggest contribution to global GDP
  - Ahead of London and Tokyo
- The eighth largest stock exchange in the world





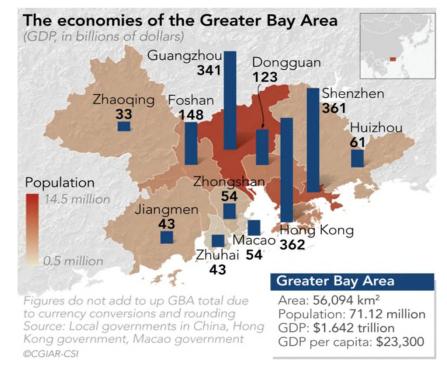
# SHENZHEN'S IMPORTANCE TO THE GLOBAL TECHNOLOGY INDUSTRY

#### **SECTION 2.1**

# SHENZHEN: ONE OF TOP GLOBAL INNOVATION HUBS

## The Greater Bay Area (2017)

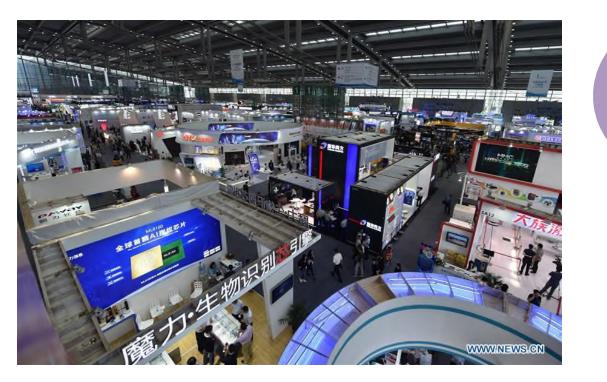
- **Population**: 71 million
  - UK 66 million; Canada 36 million
- **GDP**: \$1.6 trillion
  - 12% of China GDP; about twice of SF Bay
- Air freight traffic: 7.96 million tons
  - > San Francisco + New York + Tokyo
- Container ports: 3 of world's top 10
  - Shenzhen, Guangzhou, HK
  - 66 million TEUs, > any other bay areas



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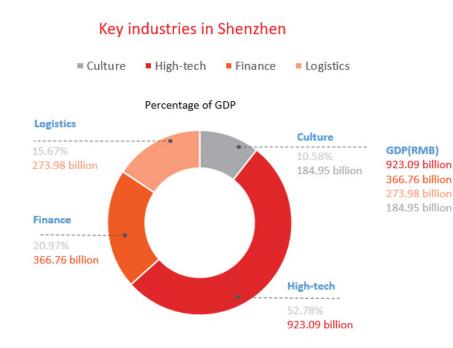
https://www.scmp.com/print/native/economy/china-economy/topics/greatpowerhouse/article/3002844/greater-bay-area-10-facts-put https://asia.nikkei.com/Economy/China-s-plan-to-rival-Silicon-Valley-stirs-hopes-and-concern

### Shenzhen: Top Global Innovation Hub – Why?





### **Innovation Ecosystem**



Source: www.newsgd.com



### **Innovation Ecosystem**

#### • Fortune 500 in Shenzhen

98 Int'l Fortune 500 invested in Shenzhen

7 local Fortune 500 Enterprises 28 China Top 500



#### Leaders in Niche Market



#### **Heavy Investment on R&D**





#### **US\$14.9 billion investment**

in tech research and development

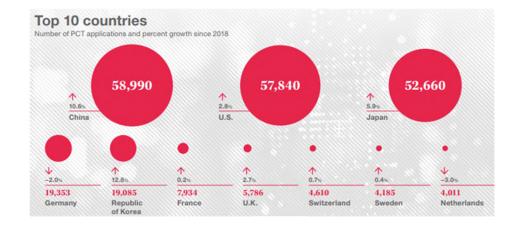
4% of Shenzhen's GDP

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https://www.scmp.com/print/native/economy/chinaeconomy/topics/great-powerhouse/article/3002844/greater-bay-area-10-facts-put

### **Competitive IP Strategies**

• China takes over world leadership in international patent applications in 2019



- Top 10 PCT filers
  - 4 Chinese companies
  - 3 Shenzhen-based: Huawei, Oppo, and Ping'an



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https://www.wipo.int/export/sites/www/ipstats/en/docs/infographic\_pct\_2019.pdf

# **Strong Legal Protection to Innovations**



Experienced Judges and Law Officers



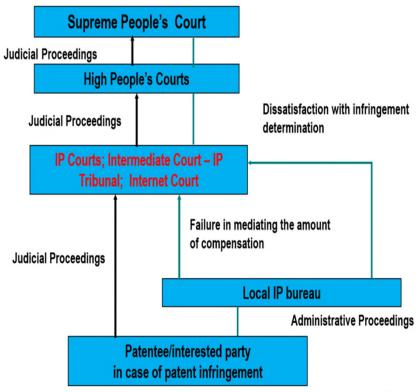
Cases on Cutting Edge Technologies



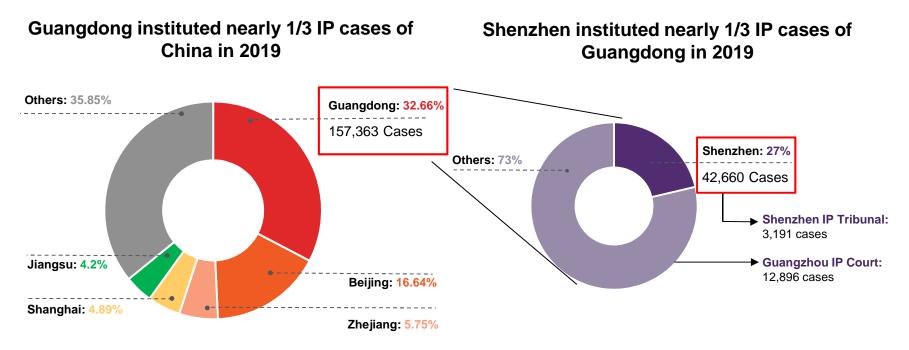
Enhanced Evidence Preservation and Production



Allowing Mainland China, HK, and Macau Law Firms to Establish Joint Offices



## **Guangdong- IP litigation Hotspot**

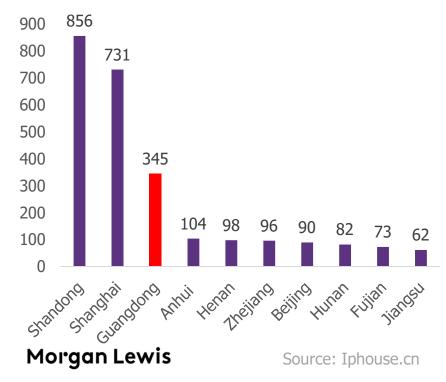


Source: Supreme Court of China, 2019 IP Protection White Book

Source: Shenzhen Intermediate Court, 2019 IP Protection White Book

# **Top 3 Forum of Injunction and Preservation Orders**

Top 10 Provinces issuing PI and Preservation Orders(2011-2020)



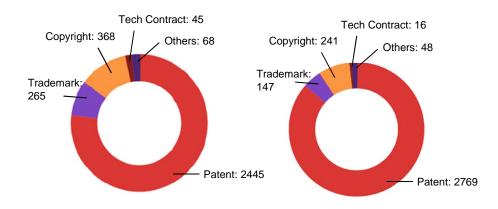
- Guangdong is top 3 forum of granting preliminary injunction (PI) and assets/evidence preservation orders
- 254 PI and orders were issued since 2015 in Guangdong, 12.6% of Nationwide
- Shenzhen constitute 33.6% of Guangdong, Rank 1<sup>st</sup>.

# **High Efficiency Judicial System-Shenzhen IP Tribunal**

#### High Case-conclusion Rate: more cases closed than newly instituted

3,191 Instituted in 2019

3,221 Concluded in 2019



# More than 80% cases were concluded in less than 1 year



Source: Wolters Kluwer

Source: Shenzhen Intermediate Court, 2019 IP Protection White Book

# **Increasing High-Amount Damage Awards in Guangdong**

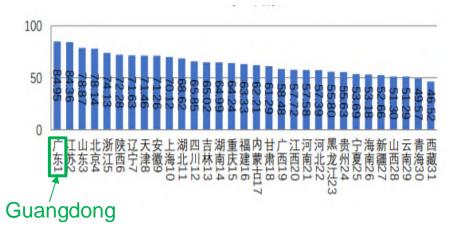
#### <u>In 2019</u>

- 67K USD: average damage awards in patent case, yearly increase **140.84%**
- 19 cases with damage awards of more than 10M RMB (1.42M USD) in Shenzhen and Guangzhou
- Representative IP Cases Awarding Big Damages
  - Guangdong High Court: GREE v. AUX, 14M USD awarded in 2 patent cases
  - Guangzhou IP Court: Guangzhou Redsun v. Guangdong Zhimei, 7M USD awarded in a trademark and unfair competition case
  - Shenzhen IP Tribunal: Tencent v. Yingxiong Entertainment, 6.3M USD awarded in a game copyright case



## **Guangdong: China's Top Province for IP Monetization**

#### 2018 China's General IP Monetization Index



Source: cnipa-ipdrc.org.cn

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#### Int'l Trans of Copyright (US\$)



#### Patent Licensing (10k Yuan)



32

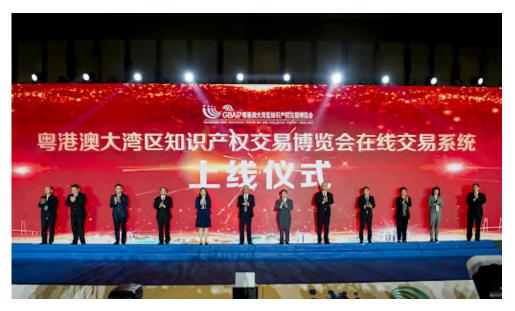
### **The Greater Bay Area – IP Transaction Fair 2019**

Types of IP Transactions: patent, trademark, copyright, geographical indications, etc.



IP Transactions on the Fair in 2019: USD 1.4 billion, up 12.74% than 2018

Patent and trademark, up 42.61%



#### Huawei v. Samsung (Shenzhen Intermediate Ct. 2018)

#### Facts:

Huawei sued Samsung for infringement of two **SEPs** regarding 4G LTE in 2016 after the failure in the cross-licensing negotiations started from 2011. Huawei sought a permanent injunction.

#### Holding:

- Huawei's patents are SEPs.
- Samsung infringed Huawei's SEPs.
- Samsung maliciously delayed negotiations and was "at fault" during the negotiation. Thus, injunction is granted.
   Settlement: Huawei and Samsung reached agreement during the appeal.



# Huawei v. Samsung (Shenzhen Intermediate Ct. 2018)

#### **Determining Infringement of SEP**

- Is the asserted patent a SEP?
- Does the defendant practice the standard?
  - Samsung smartphone uses 4G network.
  - China's top 3 telecomm service provider adopts the 3GPP standard.



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#### **Determining Permanent Injunction**

- Whether plaintiff complies with FRAND during the negotiations?
- Whether defendant complies with FRAND during the negotiations?
- If plaintiff has no faults and the defendant violates FRAND, a permanent injunction shall be granted.



# Tencent v. Bytedance (Guangzhou IP Ct. 2019)

#### Facts:

- Tencent owns copyright over the online game *Honor of Kings* (or *Arena of Valor*) and organized a tournament for the game. Without authorization, Bytedance provided live-streaming of the tournament on its video-sharing platforms.
- Tencent sued Bytedance for **copyright infringement** and **unfair competition**, and claimed USD 7.18 million for damages on Feb. 15, 2019.
- On Mar. 1, Tencent sought preliminary injunction while providing a bond of USD 7.18 million.

#### Order:

- Preliminary junction granted.
  - likelihood of infringement exists
  - likelihood of irreparable harm exists
  - balance of equities tips in Tencent's favor
  - no harm to public interest





# Tencent v. Qihoo 360 (Supreme Ct. 2013)

### Facts:

Qihoo developed its software *Guard* which scans Tencent's QQ instant messager, flags the ads and other plugins in QQ as dangerous items, and promts users to remove those plugins. Tencent sued Qihoo for **unfair competition**. Guangdong High Court entered judgment for Tencent and awarded USD 710k for damages. Qihoo appealed to the Supreme Court, which affirmed.

### Holding:

- *Guard* damaged the security and integrity of QQ software.
- Removing QQ's ads would result in Tencent losing transactions and ad income.
- Qihoo defamed Tencent.



### Guangzhou Tianci New Materials v. Mr. Hua and Anhui Newman Fi ne Chemicals (Guangzhou IP Ct. 2017)

### Facts:

Anhui Newman was given **criminal sentences** due to misappropriation of Tianci's **trade secret**. Among the criminal investigation, Tianci discovered that it is Mr. Hua and some other Tianci's employees disclosed the trade secret to Newman, thus filed a civil litigation against the employees and Newman.

# Holding:

- The defendants jointly and severally liable for infringement of trade secret.
- The court awarded punitive damages at USD 4.3 million,
   2.5 times of the profits gained by the defendants.



# Tencent v. wdzj.com (Shenzhen Nanshan Dist. Ct. 2020)

### Facts:

- Dreamwriter is an automated news writing program (AI) based on data and algorithms developed by Tencent in 2015.
- On Aug 20, 2018, Dreamwriter wrote a financial report, which was published on the Tencent Securities website, noted that "the article was automatically written by Tencent Robot Dreamwriter."
- Wdzj.com copied the article onto its own website.
- Tencent sued for copyright infringement.

### Holding:

- The article generated by AI was original, and a copyrightable work.
- Tencent is the author since the work was the result of activities carried out on behalf of Tencent.
- Damages: 1,500 RMB

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### Chinese court rules Algenerated article is entitled to copyright

Updated 14:55, 13-Jan-2020

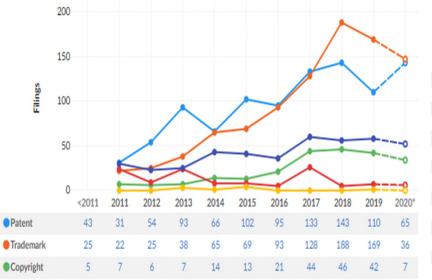
Zhang Guanlan





# Success Resulted in More IP Cases in U.S. Courts

• 2011-2020: about 2,000 U.S. district court IP cases involving Shenzhen companies



Claimant Win	524	30%
Default Judgment	413	23%
Consent Judgment	49	3%
Judgment on the Pleadings	0	0%
Summary Judgment	25	1%
Trial	35	2%
Judgment as a Matter of Law	2	0%
Decision on Bankruptcy Appeal	0	0%
Claim Defendant Win	32	2%
Default Judgment	0	0%
Consent Judgment	2	0%
Judgment on the Pleadings	3	0%
Summary Judgment	16	1%
Trial	8	0%
Judgment as a Matter of Law	3	0%



Likely Settlement	723	41%
Plaintiff Voluntary Dismissal	221	13%
Stipulated Dismissal	502	28%
Procedural Resolution	174	10%
Contested Dismissal	22	1%
Dismissal	32	2%
Consolidation	29	2%
Severance	2	0%
Interdistrict Transfer	48	3%
Intradistrict Transfer	5	0%
Stay	24	1%
Multidistrict Litigation	12	1%
No Case Resolution	311	18%

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Source: Lex Machina, 5/15/2020

# Success Resulted in More IP Cases in U.S. Courts

• 2011-2020: about 240 ITC-337 investigations involving Shenzhen companies

Investigation	Investigation Number	Judge	Notice	Termination
Spa Pumps, Jet Pump Housing, Motors, Components Thereof, and Products Containing Same	337-TA-1198	McNamara	2020-05-11	-
Portable Gaming Console Systems with Attachable Handheld Controllers and Components Thereof II	337-TA-1197	Shaw	2020-05-04	-
Electronic Candle Products and Components Thereof	337-TA-1195	Lord	2020-04-06	-
High-Density Fiber Optic Equipment and Components Thereof	337-TA-1194	Shaw	2020-03-24	-
Audio Players and Controllers, Components Thereof, and Products Containing the Same	337-TA-1191	Bullock	2020-02-11	-
Wearable Monitoring Devices, Systems, and Components Thereof	337-TA-1190	Lord	2020-01-15	_
Balanced Armature Devices, Products Containing Same, and Components Thereof	337-TA-1186	Lord	2019-11-29	-
Smart HVAC Systems, and Components Thereof	337-TA-1185	Shaw	2019-11-27	-
Wireless Communication Devices and Related Components Thereof	337-TA-1180	McNamara	2019-10-17	-
Certain Foldable Reusable Drinking Straws and Components Thereof	337-TA-1183	Elliot	2019-10-10	-
Pouch-Type Battery Cells, Battery Modules, and Battery Packs, Components Thereof, and Products Containing the Same	337-TA-1179	Bullock Cheney	2019-10-09	-
Collapsible and Portable Furniture	337-TA-1178	Shaw	2019-10-04	-
Semiconductor Devices, Products Containing the Same, and Components Thereof (I)	337-TA-1176	Bullock	2019-10-01	-
Lithium-Ion Battery Cells, Battery Modules, Battery Packs, Components Thereof, and Products Containing the Same	337-TA-1181	Lord	2019-09-27	-
Toner Cartridges, Components Thereof, and Systems Containing Same	337-TA-1174	Cheney	2019-09-23	-
Rotating 3-D LIDAR Devices and Products Containing the Same (Including Autonomous Vehicles, Unmanned Aerial Vehicles, Industrial Machines, and Robotics), and Components Thereof	337-TA-1173	McNamara	2019-09-17	-
Filament Light-Emitting Diodes and Products Containing Same	337-TA-1172	Shaw	2019-08-02	-
Fish-Handling Pliers and Packaging Thereof	337-TA-1169	Shaw	2019-07-29	-
Mobile Devices with Multifunction Emulators	337-TA-1170	Elliot	2019-07-19	-
Reload Cartridges for Laparoscopic Surgical Staplers	337-TA-1167	Bullock	2019-07-05	-
Foodservice Equipment and Components Thereof	337-TA-1166	Lord	2019-07-03	-
Barcode Scanners, Scan Engines, Products Containing the Same, and Components Thereof	337-TA-1165	McNamara	2019-07-02	2020-03-12
Light-Emitting Diode Products, Systems, and Components Thereof (I)	337-TA-1163	Cheney	2019-06-25	2019-10-29
Certain Light-Emitting Diode Products, Systems, and Components Thereof (II)	337-TA-1164	Shaw	2019-06-25	2020-03-20

- Dispo	sitions
••	Settlement 94
• •	Complaint Withdrawn 67
• •	Violation Found 53
• •	Consent Order 50
• •	Default 47
• •	No Violation Found 37
••	Other 30
••	General Exclusion Order 9
• •	Limited Exclusion Order 9
• •	Cease & Desist Order 6
00	Summary Determination - No Violation 4

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### Source: Lex Machina, 5/15/2020

# **Enforcing IP Rights in U.S. Courts**

### • Increasing Shenzhen companies enforce their IP rights in US courts

Huawei Technologies, Co, Ltd et al v. Samsung Electronics Co, Ltd. et al	3:16-cv-0278	7 Patent	N.D.C	Cal.	2016-05-24	2020-02-26	2019-03-25
Huawei Technologies Co. Ltd v. T-Mobile US, Inc. et al	2:16-cv-0005	2 Patent	E.D.Te	28.	2016-01-15	2017-12-22	2017-12-22
Huawei Technologies Co. Ltd v. T-Mobile US, Inc. et al	2:16-cv-0005	5 Patent	E.D.Te	2 <b>X</b> .	2016-01-15	2018-02-21	2017-12-22
SZ DJI Technology Co., Ltd. et al v. Autel Robotics USA LLC et al	1:16-cv-00706	Patent	D.Del.	20	16-08-11	2020-05-08	_
SZ DJI Technology Co., Ltd. et al v. Yuneec International Co. Ltd. et al	5:16-cv-00595	Patent	C.D.Cal.	20	16-04-01	2017-01-30	2017-01-30
Enargy Power (Shenzhen) Co. Ltd et al V. Xiaolong Wang et al	1:13-0		Contracts rade Secret	D.Mass.	2013-06-05	2018-01-30	2017-01-12
Shenzhen Kinwong Electronic Co, Ltd et al v. Kukreja et al	0:18-0	tv-61550 T	rademark	S.D.Fla.	2018-07-09	2020-04-30	-
Shenzhen Smoore Technology Ltd. v. Anuonuo International Trade Company, et al.	1:19-0	v-09896 Tr	ademark	S.D.N.Y.	2019-10-25	2020-04-24	_
Shenzhen Jinghe Technology Co., Ltd. v. Does 1-166	1:18-0	v-05031 Tr	rademark	N.D.III.	2018-07-24	2019-03-11	2018-10-18
Shenzhen Liown Electronics Co., Ltd. v. Luminara Worldwide, LLC et al		0:14-cv-0311	2 Patent Contracts	D.Minn	. 2014-08-0	6 2017-01-12	2015-03-31
Hong Kong uCloudlink Network Technology Limited et al v. SIMO Holdings Inc. et al		3:18-cv-0503	1 Patent	N.D.Ca	I. 2018-08-1	6 2020-03-30	-
Shenzhen Topgreen Technology Co., Ltd. v. XVAPE LLC et al		1:18-cv-0124	3 Trademark	D.Colo.	2018-05-2	2 2019-06-03	2019-06-03

# **Improved IP Protection and Risk Management**

- Build effective IP portfolio facilitating international competition
- Responding to infringement notice & licensing request
- IP due diligence; monitor IP litigation
- Opinion of counsel
- Design around
- Licensing & cross-licensing
- Challenge validity of threatening patents at the USPTO
- Allocate IP risks through contracts
- Actively responding to IP litigation
- Effective settlement and negotiation
- Manage risks of trade secret misappropriation

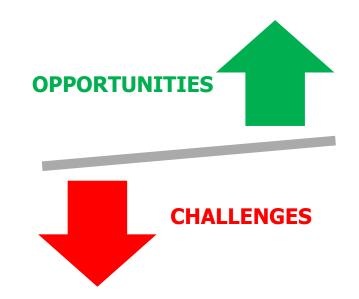
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# **SECTION 2.2**

# COVID-19 INSIGHTS: CHALLENGES & OPPORTUNITIES

# **COVID-19 to Shenzhen: Challenges vs Opportunities**

- Mainly local companies, not many foreign companies
- Complete industry chain
- High-tech hub: Low percentage of laborintensive and low-tech assembling industries
- COVID-19 inspires new tech development



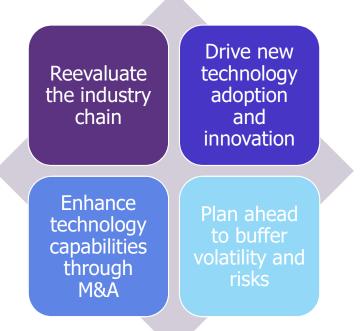
# **COVID-19: Opportunities**

- Health IT
  - Telemedicine
  - Artificial intelligence ("AI")
  - Drones
  - Robots
  - Big data
- Online entertainment
- E-commerce & Live-streaming commerce
- Online education
- Remote-work technologies
- E-government



# Where Do We Go From Here?





# **SECTION 03**

# SHENZHEN'S IMPORTANCE TO THE GLOBAL LIFE SCIENCES INDUSTRY

# **Overview**

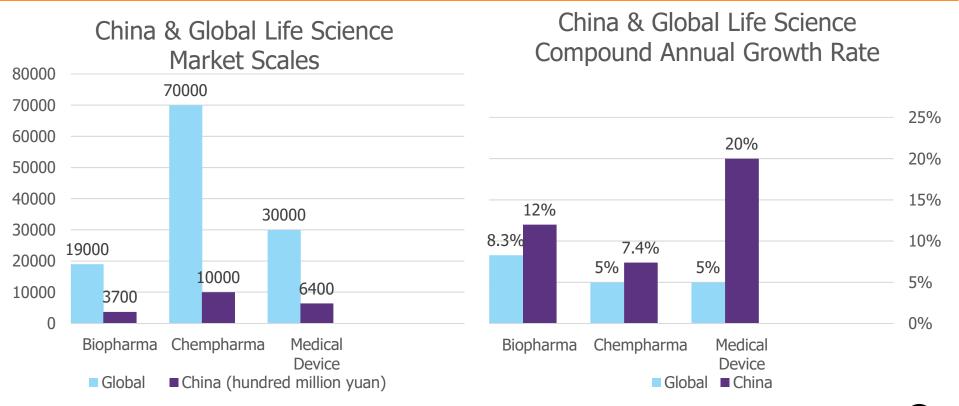
- Shenzhen's Life Science Industry and its Significance
- Opportunities in Shenzhen
- COVID-19 and Life Science Industry



**SECTION 3.1** 

# SHENZHEN'S LIFE SCIENCE INDUSTRY AND ITS SIGNIFICANCE

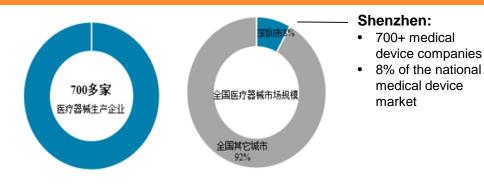
# **China & Global Life Science Market Scales**



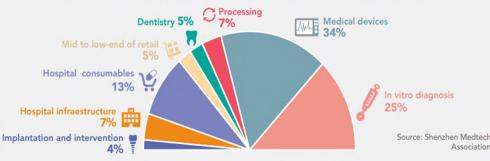
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Source: Pingshan Biomedical Industry Innovation and Development Blue Book

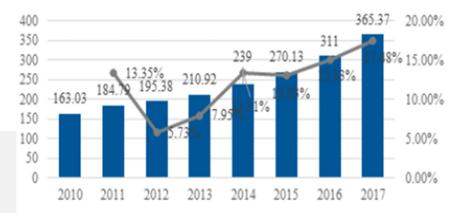
# **Key Competence - Medical Device**



### PRODUCT FIELD DISTRIBUTION OF SHENZHEN'S TOP 50 MEDICAL DEVICE INDUSTRY MANUFACTURING ENTERPRISES IN 2016



### 2010-2017 Shenzhen Medical Device Industry Production Value and Growth Rate



Annual Production value (hundred million yuan)

Morgan Lewis Source: Shenzhen Biomedical Industry Development Analysis Report by SINO-INNO Research

# **Key Competence – DNA Testing**



- World's leading life science and genomics organization
- Cooperation with thousands of organizations across multi-disciplinary research



裕策生物

- SARS-CoV-2 NP Ab ELISA kit
- Comprehensive health data platform
- Artificial intelligence and biotech



- First national integrated genebank
- Public, non-profit, open, enabling and leading platform
  - YUØBIO

- Clinical high-throughput gene sequencer--HYK-PSTAR-IIA gene sequencing system

Cancer immunotherapy Assistive cancer diagnosis gene

detection



# **Key Competence – Pharmaceutical**

- Pharmaceutical Manufacture
  - ✤ 55 manufacturers
  - ✤ Total Profits: 5.78 billion yuan (816 million USD) in 2018

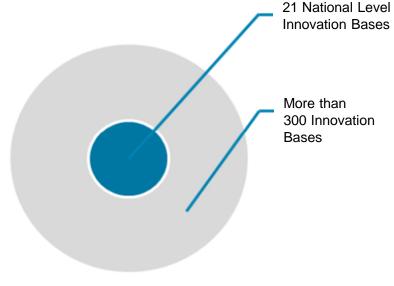
Figure 14 | Share of value-added among top industrial sectors in GBA cities

	Shenz	nen Dongg	uan Huizho	zhuhai	Zhong	Jiangm	en Foshan	Guang	Zhaoqing
Computer, communication and electronic equipment	~	~	~	~	~	~	~	~	~
Electrical and mechanical equipment	~	✓	~	~	~	~	~	~	
Heat and power generation	<b>v</b>	<b>v</b>	✓	<b>v</b>				<b>v</b>	✓
Chemicals			<b>v</b>	<b>v</b>		<b>v</b>		✓	<b>v</b>
Textile and garment		<b>v</b>			<b>v</b>	<b>v</b>	✓		
Metal products					<b>v</b>	<b>v</b>	✓		✓
Rubber and plastic products		<b>v</b>	✓		<b>v</b>				
Petroleum processing, coking and nuclear processing			~	~				~	
Non-metal mineral products							✓		✓
Non-ferrous metal smelting							✓		✓
Pharmaceutical Manufacture	<b>√</b>			<b>v</b>					

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Guangdong-Hong Kong- Macau Greater Bay Area – Well-poised for success by EY

# **Home to Life Science Innovation**



Shenzhen Life Science Innovation Bases



Pingshan National Bioindustry Base



Nanshan Medical Device Industrial Park



**Key Industrial Parks** 

Shenzhen International Bio Valley Life Science Industrial Park



**Guangming Modern Biological** Industrial Park

# **PCT Applications in Life Science Industry**

 Image: Services
 318
 318
 6

 Imindray
 260
 5

 Imindray
 118
 4

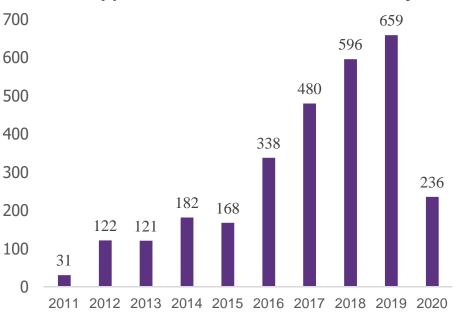
 Imindray
 93
 3

 Imindray
 93
 2

 Imindray
 1
 1

. Top 5 Shenzhen Applicants

### **PCT Applications of Life Science Industry**



Morgan Lewis Patent search conducted on 04/23/2020

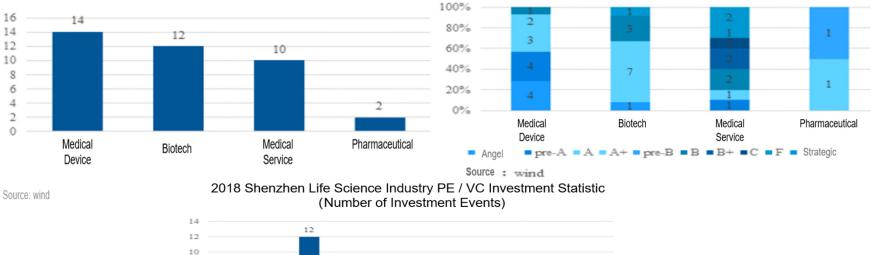
# SECTION 3.2 OPPORTUNITIES IN Shenzhen

# **Internationalization and Diversify Industry**



# **Investment Hotspots**

2018 Shenzhen Life Science Industry PE / VC Distribution



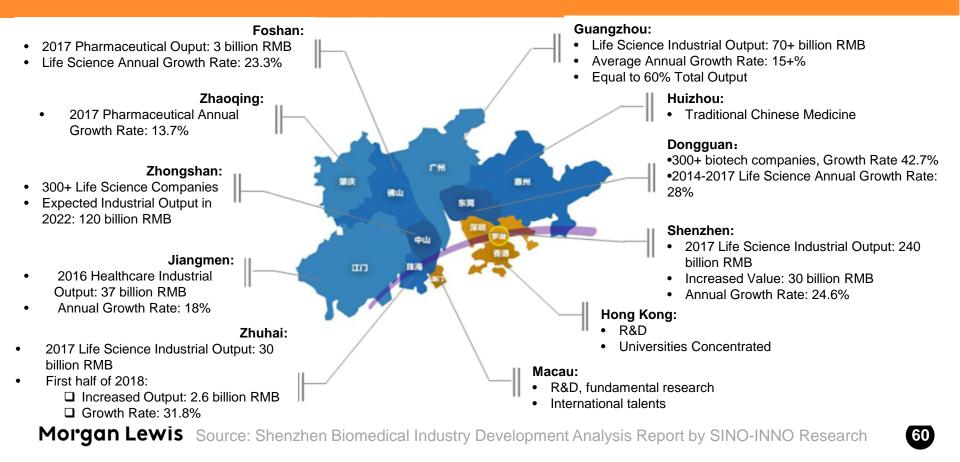
### 2018 Shenzhen Life Science Industry PE / VC Distribution Statistics Analysis

59

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Source: Shenzhen Biomedical Industry Development Analysis Report by SINO-INNO Research

# **Strong Regional Life Science Collaboration**



# **SECTION 3.3**

# **COVID-19 AND LIFE SCIENCE INDUSTRY**

# **COVID-19 and Life Science Industry**

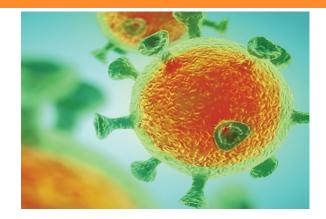
### • Impact on Global Life Science Environment

- Supply chain blockages
- Drug and labor shortages
- Materials and finished goods shortages
- Clinical trial halts
- Surging demands for COVID-19 related medical products

### • Turn Crises into Opportunities in China

- Produced 90% of APIs used in generic drugs
- Increased exportation of medical protection products
- Accelerated researches on related diagnosis kits and vaccines
- Concentrated geographic centers for research and manufacture

Morgan Lewis Source: POTENTIAL IMPACT OF CORONAVIRUS (COVID-19) ON THE PHARMACEUTICAL AND BIOTECH INDUSTRIES, Morgan Lewis law flash



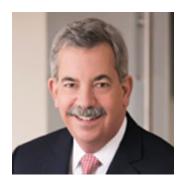
# **COVID-19 and Life Science Industry**

### Forward-looking from "where we are here"

- Use of AI based diagnostics and tools
- Adoption of healthcare big data for disease management
- Accelerated digital transformation of healthcare delivery models
- Comprehensive ecosystem from early diagnostics to follow-up treatment
- Supply chain integration and optimization



# **Biography**



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Eric has decades of experience representing clients in complex, high-stakes litigation—including trials, appeals, and government investigations. As a member of the firm's litigation practice and the global leader of the firm's intellectual property practice, Eric has achieved distinction across a broad range of matters. He is a fellow of the American College of Trial Lawyers and is listed in Chambers USA: America's Leading Lawyers for Business (2013-19) and Best Lawyers in America (2008–19). In 2016, Chambers USA described Eric as "very smooth in court" and "a very good manager of complex matters." Eric is a former Assistant US Attorney for the Eastern District of Pennsylvania and a former Special Deputy Pennsylvania Attorney General.

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With a focus on the technology sector, Shaobin advises on intellectual property (patent, trade secret, trademark, and copyright) litigation in US district courts and Section 337 investigations at the US International Trade Commission (ITC), as well as client counseling, intellectual property licensing, opinion work, patent prosecution, and open source software strategy. Shaobin handles matters relating to a variety of technologies, including computer software, telecommunications, smartphones, artificial intelligence (AI), Internet of Things (IoT), semiconductors, video processing, Internet television, LEDs, wearable devices, robotics, 3D printing, consumer electronics, and related electronics.

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Representing companies from hardware, software, telecommunications, medical equipment, and energy industries, Yalei counsels clients on strategic patent planning and dispute resolution. Actively involved in expanding Morgan Lewis's Greater China Practice, he advises Chinese companies in practice areas ranging from intellectual property due diligence, licensing and settlement negotiations, and patent litigation to US government regulatory compliance and appellate matters. He also collaborates with many Chinese law firms to help foreign companies enforce their IP rights in China.

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### **Our Global Reach**

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