

Morgan Lewis



#ML15MayRathon

TECH START-UP— CONNECTING ACROSS GEOGRAPHIES

Andrew Ray, Partner, Washington DC | William Perkins, Partner, Boston |
James Chapman, Partner, Silicon Valley | Joseph Statter, Managing Director, Evergreen Advisors

May 13, 2015

Panelists



Andrew Ray

Washington, D.C.

T +1.202.373.6585

F +1.202.373.6001

Twitter: [@AMRayEsq](https://twitter.com/AMRayEsq)

Andy Ray represents public and private companies, financial sponsors, and management teams in a broad range of corporate and finance matters. Additionally, he counsels extensively in the telecommunications, media, and technology (TMT); government contracts; energy; and financial services sectors. Various industry publications recognize Andy as a leader in both M&A and in communications. He recently led the team representing Oculus VR in its \$2 billion sale to Facebook, which was named the M&A Advisor M&A Deal of the Year.



James Chapman

Silicon Valley

T +1.650.843.7552

F +1.650.843.4001

Twitter: [@chinaXpert](https://twitter.com/chinaXpert)

Jim focuses his practice on securities law, venture capital, mergers and acquisitions, and international business transactions. He counsels publicly traded and privately held clients on public offerings, private placements, debt financings, venture capital transactions, mergers and acquisitions, and related transactions. Jim also represents venture capital firms, angels, and private equity groups in their investments. His more than 25 years' experience in corporate and securities law includes over 300 mergers, acquisitions, and financing transactions.

Morgan Lewis

Panelists



William S. Perkins

Boston MA

T +1.617.951.8574

F +1.617.341.7701

Will Perkins concentrates his practice on general corporate transactions, with an emphasis on venture investments, structuring and financing emerging businesses, public and private offerings of securities and mergers and acquisitions, including representation of both strategic and financial and investors and acquirors.



Joseph Statter

Evergreen Advisors

T +1.571.406.5230

Twitter: [@joestatter](https://twitter.com/joestatter)

Joe is President of Evergreen Advisors Capital and oversees our Northern Virginia Office of Evergreen Advisors in Tysons Corner. Over the course of his 25-year career in principal investing, financial management, public accounting, and investment banking, Joe has executed a broad spectrum of transactions including: convertible and high yield debt, IPOs and follow on equity offerings, private placements of debt and equity, mergers and acquisitions, and restructuring/bankruptcy advisory engagements. His expertise spans multiple industries, transaction types, and stages of company development. Over the past 15 years, Joe has been focused on advising high growth companies across the converging value chains of the communications and media industries.

Morgan Lewis

AGENDA

- Introduction
- State of the Regions
 - Andy Ray - Moderator
 - Jim Chapman – Silicon Valley
 - Will Perkins – New England
 - Joe Statter – Mid-Atlantic
- Roundtable Discussion - East Coast vs. West Coast
- Roundtable Discussion - Valuations Across Regions
- Q&A

ASIA

Almaty
Astana
Beijing
Singapore
Tokyo

EUROPE

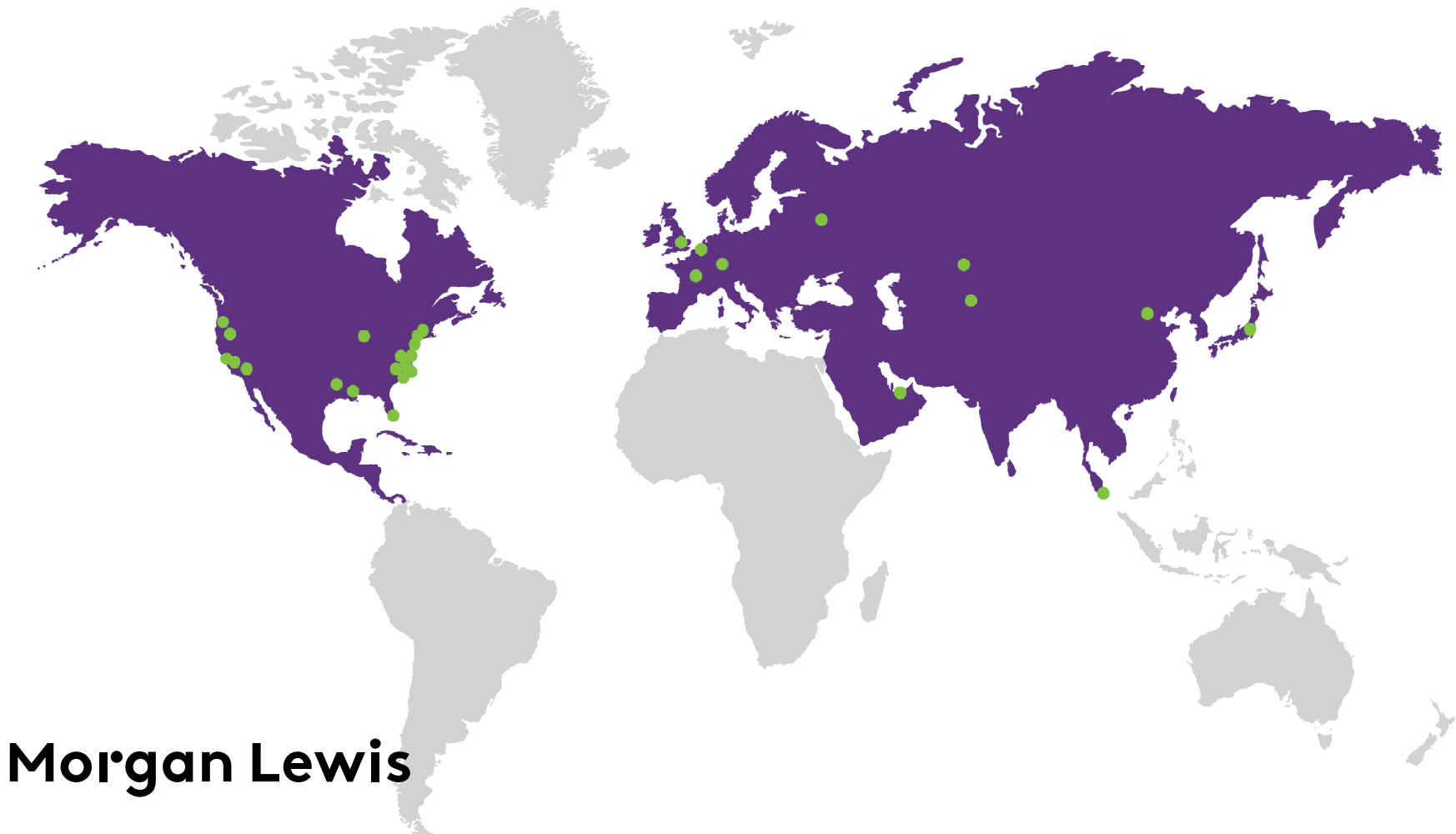
Brussels
Frankfurt
London
Moscow
Paris

MIDDLE EAST

Dubai

NORTH AMERICA

Boston
Chicago
Dallas
Harrisburg
Hartford
Houston
Los Angeles
Miami
New York
Orange County
Philadelphia
Pittsburgh
Princeton
San Francisco
Santa Monica
Silicon Valley
Washington, DC
Wilmington



Morgan Lewis

THANK YOU

CREDIT

CLE credit in CA (1.0 hour), FL, IL, NJ (via reciprocity, NY, PA, TX and VA is currently pending approval.

This material is provided as a general informational service to clients and friends of Morgan, Lewis & Bockius LLP. It does not constitute, and should not be construed as, legal advice on any specific matter, nor does it create an attorney-client relationship. You should not act or refrain from acting on the basis of this information. This material may be considered Attorney Advertising in some states. Any prior results discussed in the material do not guarantee similar outcomes. Links provided from outside sources are subject to expiration or change.

© 2015 Morgan, Lewis & Bockius LLP. All Rights Reserved.