Morgan Lewis

M&A ACADEMY

The Morgan Lewis M&A Academy is a series of tailored webinars led by a diverse team of Morgan Lewis lawyers designed to provide a comprehensive mergers and acquisitions (M&A) overview. This comprehensive program is an ideal way to learn about the latest M&A issues and developments and is geared not only toward M&A professionals but also toward specialists with particular areas of focus (for example, benefits, intellectual property, tax) who deal with M&A issues on a regular basis, as well as others who occasionally deal with M&A issues.

ABOUT THE SESSIONS

The programs run weekly and are set up so that each session is self-contained and participants can pick topics of particular interest or relevance or attend the whole series. The webinars offer an efficient and convenient learning format, and participants can earn CLE credit for live participation in eligible states.*

*CLE credit in CA, IL, NY, PA, TX, and VA is currently pending approval. Credit in CT, FL, and NJ is pending approval (via reciprocity).

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At Morgan Lewis, we're always on and always ready to respond to the needs of our clients.

WHO SHOULD ATTEND?

This series is ideal for:

- In-house legal teams, ranging from junior lawyers and legal specialists all the way up to general counsel
- Business development professionals
- C-level executives
- Compliance officers
- Consultants
- Finance professionals
- Investment bankers
- Tax professionals
- Any business person or lawyer who regularly or occasionally deals with M&A issues

To learn more about the M&A Academy, see past presentations, and sign up for future presentations, visit **www.morganlewis.com/topics/ma-academy**.

2019–2020 CURRICULUM

1. **October 29, 2019** 9:30 am PT | 12:30 pm ET
The Ins and Outs of Nondisclosure Agreements and Letters of Intent

2. **November 5, 2019** 9:30 am PT | 12:30 pm ET
Deal Structuring: Threshold Questions to Ask and Answer from Either Side of the Table

3. **November 12, 2019** 9:30 am PT | 12:30 pm ET
Getting to the Heart of It: The Anatomy of an M&A Transaction

4. **November 19, 2019**
9:30 am PT | 12:30 pm ET | 90-minute session
Be Prepared: Why Representations & Warranties, Due Diligence, and Disclosure Schedules Matter

5. **December 3, 2019** 9:30 am PT | 12:30 pm ET
Who's on the Hook for What? Using Indemnification to Allocate Risk

6. **December 10, 2019** 9:30 am PT | 12:30 pm ET
Third-Party Representations and Warranties Insurance in Strategic and PE Deals

7. **December 17, 2019** 9:30 am PT | 12:30 pm ET
Navigating Purchase Price Adjustments, Earn-Outs, and Related Disputes

8. **January 7, 2020** 9:30 am PT | 12:30 pm ET
Current Legal Trends in the Public M&A Market

9. **January 14, 2020** 9:30 am PT | 12:30 pm ET
The Ever-Changing Nature of Public Company M&A Litigation

10. **January 21, 2020** 9:30 am PT | 12:30 pm ET
Planning for the Plans: Executive Compensation and Employee Benefit Plans in M&A Transactions

11. **January 28, 2020** 9:30 am PT | 12:30 pm ET
How Our Labor, Employment, and Benefits Specialists Can Best Add Value to Your M&A Deal

12. **February 4, 2020** 9:30 am PT | 12:30 pm ET
Maximizing Tax Benefits and Minimizing Tax Risks in Deals

13. **February 11, 2020** 9:30 am PT | 12:30 pm ET
Maximizing Value, Minimizing Deficiencies: IP from A–Z

14. **February 18, 2020** 9:30 am PT | 12:30 pm ET
Privacy and Data Security Issues in M&A Transactions

15. **February 25, 2020** 9:30 am PT | 12:30 pm ET
Bridging the Gap with Transition Services Agreements

16. **March 3, 2020** 9:30 am PT | 12:30 pm ET
What to Know About Merger Control Filings and Avoiding Antitrust Traps

17. **March 10, 2020** 9:30 am PT | 12:30 pm ET
Customs and Export Issues in M&A Transactions

18. **March 17, 2020** 9:30 am PT | 12:30 pm ET
Cross-Border Issues: Compliance, Employment, and What Could Possibly Go Wrong

19. **March 24, 2020** 9:30 am PT | 12:30 pm ET
A Comparison of M&A Practices in the United Kingdom and United States

20. **March 31, 2020** 9:30 am PT | 12:30 pm ET
What Makes Life Sciences Transactions Different (Hint: It's Not Just Specialized Due Diligence)

21. **April 7, 2020** 9:30 am PT | 12:30 pm ET
Issues in Investment Management M&A Transactions

22. **April 14, 2020** 9:30 am PT | 12:30 pm ET
Issues in Retail M&A Transactions

23. **April 21, 2020** 9:30 am PT | 12:30 pm ET
M&A Trends and Pitfalls in Power and Utilities Transactions

24. **April 28, 2020** 9:30 am PT | 12:30 pm ET
The Nuances of Healthcare M&A Deals