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Third-Party Cyber Risk Management Webinar May 23, 2017

Today's speakers



Nikole Davenport
Senior Manager | Deloitte & Touche LLP

Nikole is a senior manager in Deloitte's Cyber Risk Services practice, specializing in cyber strategy and privacy matters. She concentrates on cyber incident assessments, plans and response, as well as privacy impact evaluations and compliance. Nikole, who was previously a partner at a law firm, has more than 15 years of experience leading teams on complex projects and providing analysis and strategy recommendations to clients. She has been appointed Special Outside Counsel to the Attorney General in a number of states, and has a broad history of working with both public and private entities.



Mark Krotoski
Partner | Morgan, Lewis & Bockius LLP

Mark is a litigation partner in Morgan Lewis's Privacy and Cybersecurity practice, with 20 years' experience handling cybersecurity cases and issues. He advises clients on mitigating and addressing third party cyber risks, developing Cybersecurity Protection Plans, and responding to a data breach or misappropriation of trade secrets. Previously he served as National Coordinator for the Computer Hacking and Intellectual Property (CHIP) Program in the Department of Justice (DOJ) in Washington, D.C., and CHIP prosecutor in Silicon Valley, among other DOJ leadership positions.



Adam Thomas
Principal | Deloitte & Touche LLP

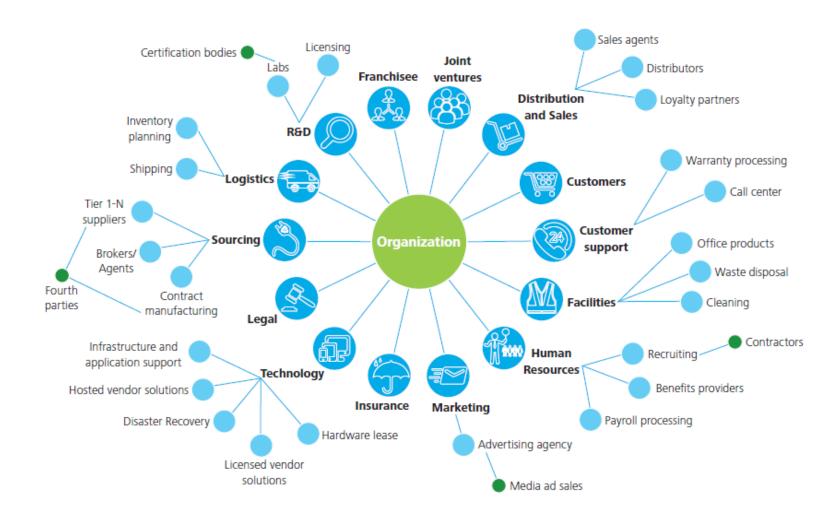
Adam is a principal in Deloitte's Cyber Risk Services practice for the Financial Services industry and has more than 15 years of experience in the field. Over last seven years, Adam has led the development of Deloitte's third-party assessment offering and has been responsible for the execution of thousands of third-party security assessments on behalf of Deloitte's banking clients. Adam has helped a number of Deloitte's global financial services clients transform their third party risk management, IT risk and information security programs as they were brought under the supervision of regulators or required assistance responding to supervisory matters pertaining to their respective programs.

Dverview
Third-party cyber risk
Emerging regulatory focus
Incident response involving a third-party
Solution considerations for managing third-party cyber risk

Third-party cyber risk

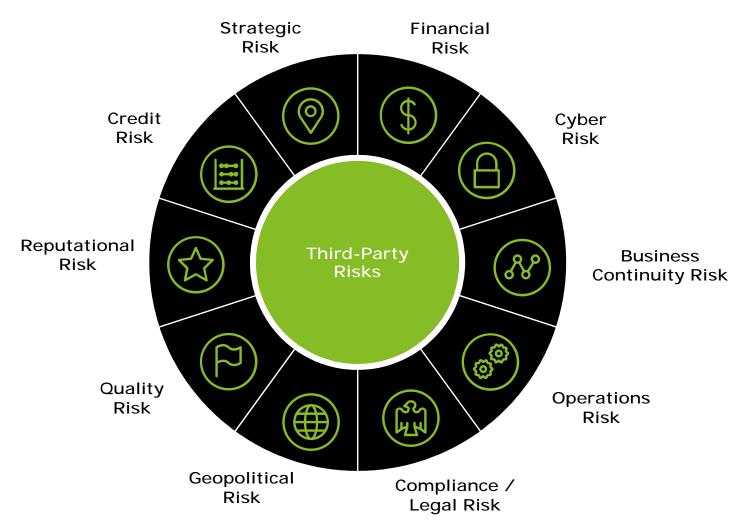
The extended enterprise of third-parties

An organization does not operate in isolation because its success is dependent upon a complex network of third-party relationships.



Third-party risk landscape

As organizations engage and outsource work to third parties, there is a large portfolio of third-party risks that must be managed.



Third-party risks and opportunities

Reliance on third parties can drive performance but also pose significant risks.

Opportunities

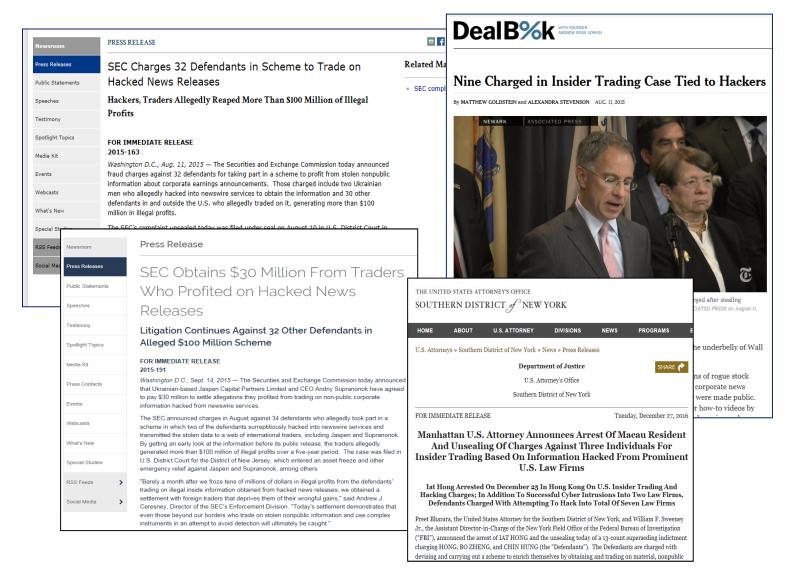
- Competitive edge in the industry
- Use of advanced technologies and experience
- Access to industry leading practices
- Avenue to diversify assets and risks

Risks

- Loss of business, deterioration of brand/reputation, and/or regulatory action due to inferior performance
- Increased cost due to poor oversight and control
- Sub-optimal financial performance due to hidden or unmanaged contract terms

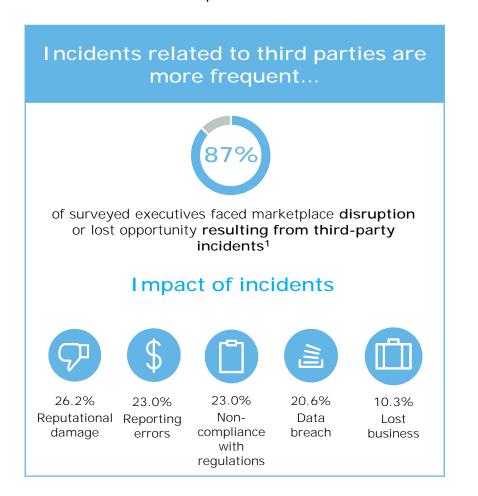
While third parties bring multiple benefits to business, there is a corresponding increase in cyber risk exposure as third parties access critical systems, sensitive information, and engage sub-contractors

Recent Third Party Cyber Risk Attacks



Industry perspectives on third-party cyber risk

Many organizations are struggling to effectively manage their third party cyber risks across the extended enterprise.



...which organizations are not prepared to address

160 out of **170**

of surveyed executives have a **low to moderate level of confidence** in their ability to manage third parties¹

Program capabilities with low confidence



94.3% TPRM tools and technology



93.5% Monitoring mechanisms



88.6%
Quality of risk
management



78.9% Disciplined escalation framework

Over 60% of survey executives find it necessary to take action to enhance their third party monitoring¹

¹Source: Deloitte. "Third party governance and risk management – Global survey 2016"

Polling Question

How would you rate your organization's controls in being able to minimize third party risk?

- a. Excellent
- b. Satisfactory
- c. Need improvement
- d. Need significant improvement

Emerging regulatory focus

Regulatory landscape







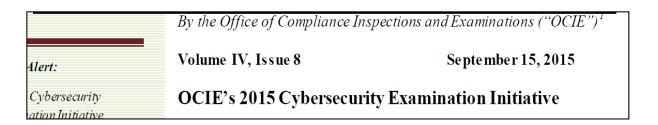






SEC focus on third-party platforms

<u>Vendor Management</u>: Some of the <u>largest data breaches</u> over the last few years may have resulted from the hacking of <u>third-party</u> vendor platforms. As a result, examiners may focus on firm practices and controls related to vendor management, such as due diligence with regard to vendor selection, monitoring and oversight of vendors, and contract terms. Examiners may assess how vendor relationships are considered as part of the firm's ongoing risk assessment process as well as how the firm determines the appropriate level of due diligence to conduct on a vendor.



SEC focus on third-party platforms



Third-party service provider (TPSP) security policy

Written Policies and Procedures

§ Based upon the overall risk assessment

Policies and Procedures Addressing:

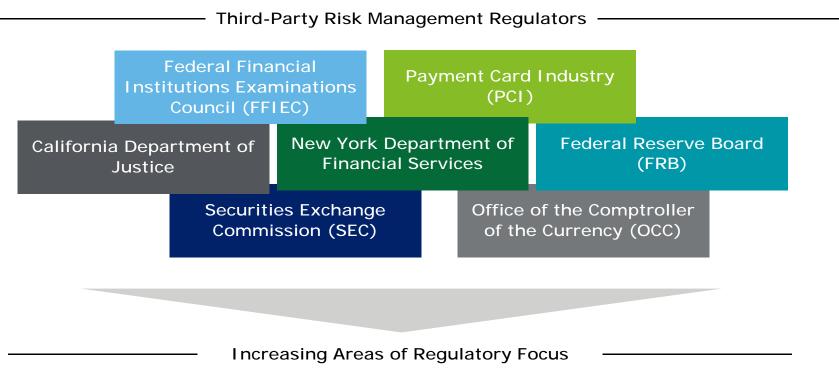
- § The identification and risk assessment of TPSPs
- § Minimum cybersecurity practices
- § Due diligence processes used to evaluate the adequacy of cybersecurity practices of TPSPs
- § Periodic assessment of TPSPs based on risk they present and the continued adequacies of their cybersecurity policies

Outline Contractual Protections:

- § Policies regarding access controls, including its use of Multi-Factor Authentication
- § Use of encryption (both in transit and at rest)
- § Incident response and notice policies in the event of a Cybersecurity Event directly impacting the Covered Entity's Information Systems or its Nonpublic Information
- § Representations and warranties addressing cybersecurity policies and procedures relating to security controls

Third-party cyber risk regulatory landscape

Regulators have issued heightened standards and guidance for third-party cyber risk management.

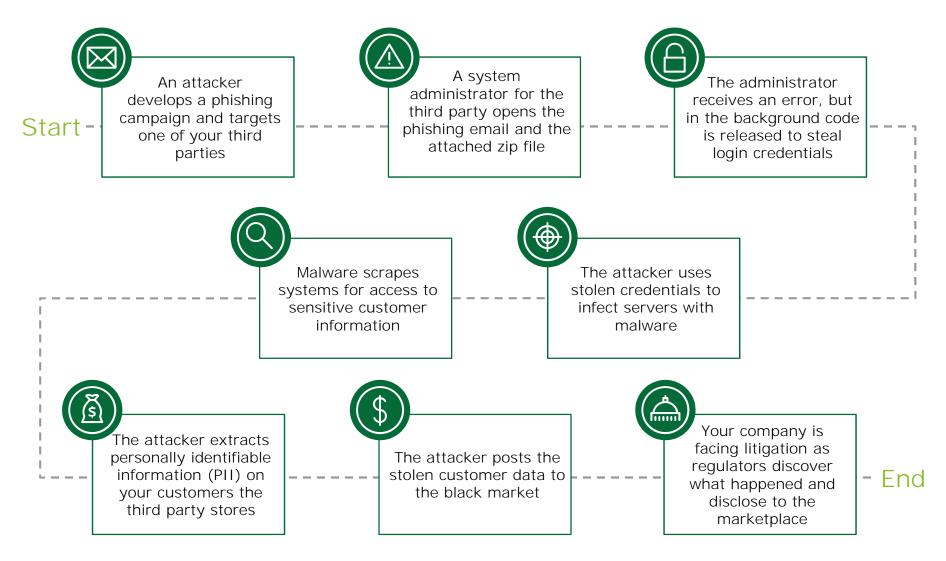


- § Identifying, assessing, and mitigating third-party risks
- § Periodic assessment of third parties based on the risk they present to the business
- § Responsibility to control business continuity risk associated with third parties
- § Consideration of the potential **impact of disruptions** on a third party's ability to restore services to multiple clients
- § Supplier selection and auditing of third-party services
- § Clearly documented agreements with third parties

Incident response involving a third-party

Illustrative third-party cyber risk attack

A malicious actor targeting an organization's third parties can cause serious damage including, but not limited to operational, financial, legal and reputational costs.



Overseeing internal investigations



Initial call

- § How was the cyber compromise / incident discovered?
 - Notification obligation?



Determine Scope and Nature of Breach

§ Did a "data breach" occur?



Attorney Client Privilege

§ Is the privilege effectively in place?



Assess Legal Consequences

- § What regulatory agencies? Was information accessed, acquired or exfiltrated?
- § Which customers?
- § What legal standards apply?



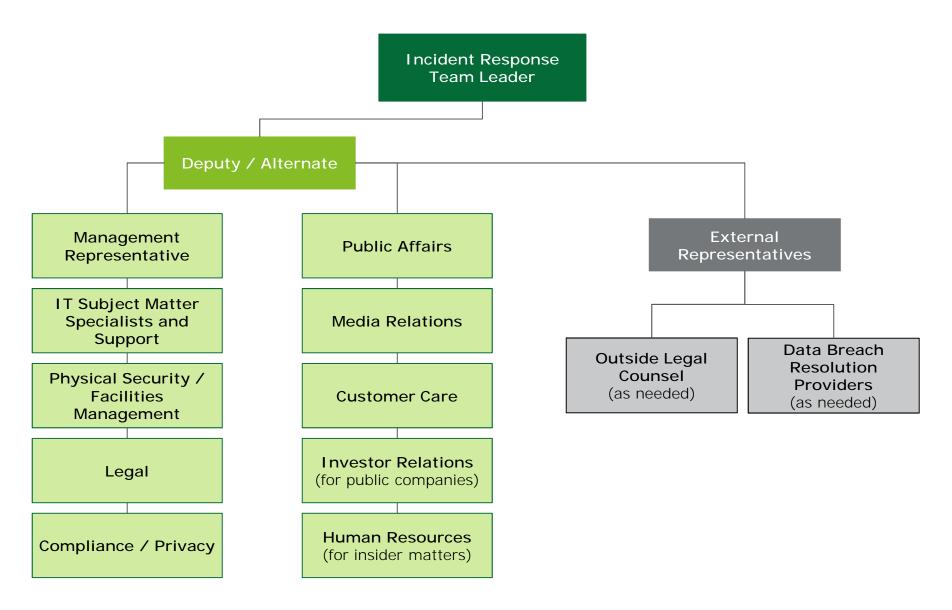
Coordination Issues / Coverage Obligations

Role of attorney-client privilege

- § For the purpose of seeking or providing legal advice
 - Aids in the careful evaluation of threats/intrusions and responsive action for investigation, legal obligations, and litigation
 - Early in the process
 - · Risks if not properly used/protected
- § Company counsel working with outside counsel
- Role of counsel with vendors
 - At the direction of counsel.



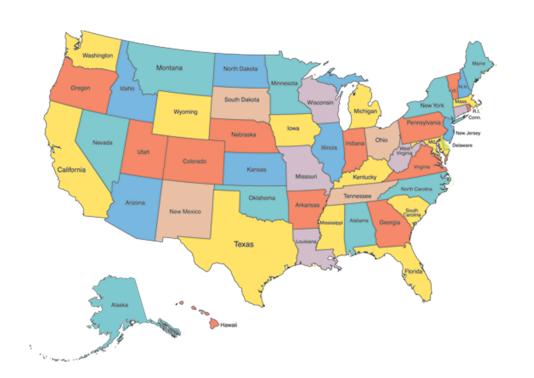
Incident response team



State data breach notification laws

§ 52 Jurisdictions

- Also: District of Columbia, Guam, Puerto Rico, and the U.S. Virgin Islands
- 2 States with no security breach law
 - Alabama and South Dakota
- § Notification may be required to customers, government, and credit agencies
- § State law depends on residency of customers and location of data
- § Separate Attorney General (AG) enforcement action may be brought
- § Many States provide a private right of action



Polling Question

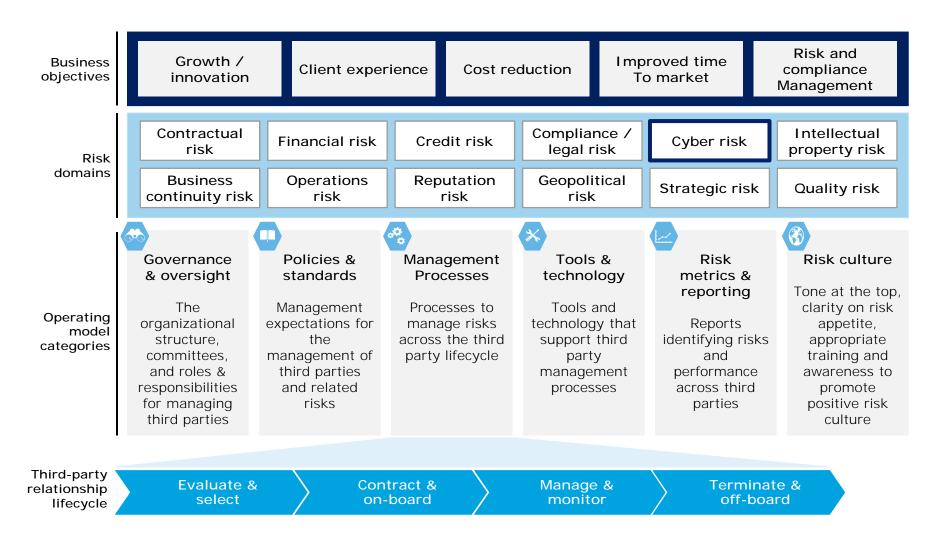
Does your data breach / incident response plan incorporate responding to third party risks?

- a. Yes
- b. No

Solution considerations for managing third-party cyber risk

Managing Third Party Cyber Risk

Developing a holistic approach to managing third-party relationships, while considering business objectives and risk domains is pivotal to a effective program.



Third-party cyber risk management solutions

Organizations should establish robust third-party risk management practices / solutions to effectively manage third-party risk.

Contract & Manage & Evaluate & Terminate & monitor off-board select on-board Third-Party Risk Management Program Removal of Third-Party Third-Party Due Diligence and Risk Tiering Third-Party Inventory Connections **Contract Provisions** Periodic Risk / Data Retention Compliance Assessments Requirements (breach notification requirements, SLAs) Performance Monitoring Remediation Management

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Question and answer



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Our Global Reach Our Locations

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Latin America	Boston	Hartford	Moscow	Princeton	Tokyo	
Middle East	Brussels	Hong Kong*	New York	San Francisco	Washington, DC	
North America	Chicago	Houston	Orange County	Santa Monica	Wilmington	



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